# FORTE BİLGİ İLETIŞİM TEKNOLOJİLERİ VE SAVUNMA SANAYİ ANONİM ŞİRKETİ AND ITS SUBSIDIARY

CONVENIENCE TRANSLATION INTO ENGLISH OF FINANCIAL STATEMENTS FOR THE PERIOD ENDED AT 31 DECEMBER 2022, 2021 AND 2020 TOGETHER WITH INDEPENDENT AUDITORS' REPORT (ORIGINALLY ISSUED IN TURKISH)

Independent Auditors Report       1-6         Consolidated Balance Sheet       7-8         Consolidated Statements of Profit Or Loss       9         Consolidated Statements of Other Comprehensive Income       10         Consolidated Statements of Other Comprehensive Income       10         Consolidated Statements of Changes In Equity       11         Consolidated Statement of Cash Flows       12-13         Notes To The Consolidated Financial Statements       14-96         Note 1 - Organization And Nature Of The Operations       14-15         Note 2 - Basis Of Presentation Of Financial Statements       14-40         Note 3 - Shares In Other Comprehenses       41-42         Note 4 - Related Party Disclosures       43-40         Note 5 - Report Ry Segments.       43-40         Note 6 - Related Party Disclosures       52-53         Note 8 - Financial Investments       53         Note 9 - Financial Investments       53         Note 10 - Trade Receivables And Payables.       54         Note 11 - Other Receivables And Payables.       55         Note 11 - Dother Receivables And Payables.       58         Note 12 - Revente from Contract: with Customers.       58         Note 14 - Diverdifie Fixed Assets       59         Note 15 - Other Current Assets       59<	TABLE OF CONTENTS	PAGE
Consolidated Statements of Profit Or Loss       9         Consolidated Statements of Other Comprehensive Income       10         Consolidated Statements of Changes In Equity       11         Consolidated Statement of Cash Flows       12-13         Notes To The Consolidated Financial Statements       14-96         Note 1 - Organization And Nature Of The Operations       14-15         Note 2 - Basis Of Presentation Of Financial Statements       16-40         Note 3 - Shares In Other Companies       41-41         Note 4 - Busines Combinations       43         Note 5 - Report By Segments       43-49         Note 6 - Related Party Disclosures       40-51         Note 9 - Financial Investments       53         Note 9 - Financial Investments       53         Note 10 - Other Receivables And Payables       55-56         Note 11 - Other Receivables And Payables       55-56         Note 12 - Revenue from Contracts with Customers       58         Note 13 - Defered Income       60         Note 14 - Incorties       61         Note 15 - Other Current Assets       59         Note 16 - Prepaid Expenses       60         Note 17 - Deferred Income       60         Note 14 - Inventories       67         Note 15 - Other Current Assets       <	Independent Auditors Report	1-6
Consolidated Statements of Other Comprehensive Income       10         Consolidated Statements of Changes In Equity       11         Consolidated Statement of Cash Flows       12-13         Notes To The Consolidated Financial Statements       14-96         Note 1 - Organization And Nature Of The Operations       14-15         Note 2 - Basis Of Presentation Of Financial Statements       16-40         Note 3 - Basies Combinations       43         Note 4 - Busies Combinations       43         Note 5 - Report By Segments       34-49         Note 6 - Related Party Disclosures       49-51         Note 7 - Cash And Cash Equivalents       52-53         Note 9 - Financial Borrowings       54         Note 10 - Urber Receivables And Payables       55-56         Note 10 - Urber Receivables And Payables       55         Note 10 - Urber Receivables And Payables       58         Note 10 - Trade Receivables And Payables       59         Note 11 - Other Current Assets       59         Note 12 - Other Current Assets       59         Note 13 - Repring Expenses       60         Note 14 - Inventories       60         Note 15 - Other Current Assets       61         Note 16 - Preparid Expenses       60         Note 18 - Right Of Use Assets	Consolidated Balance Sheet	7-8
Consolidated Statements of Changes In Equity       11         Consolidated Statement of Cash Flows       12-13         Notes To The Consolidated Financial Statements       14-96         Note 1 - Organization And Nature Of The Operations       14-15         Note 2 - Basis Of Presentation Of Financial Statements       16-40         Note 3 - Shares In Other Companies       14-42         Note 4 - Busines Combinations       41         Note 5 - Report By Segments       43-49         Note 7 - Cash And Cash Equivalents       52-53         Note 8 - Financial Investments       53         Note 9 - Financial Borowings       54         Note 10 - Trade Receivables And Payables       55-56         Note 11 - Other Receivables And Payables       58         Note 12 - Revenue from Contracts with Customers       58         Note 13 - Employee Benefits Obligations       58         Note 14 - Inventories       58         Note 15 - Other Current Assets       59         Note 10 - Trade Assets       60         Note 11 - Deferred Income       60         Note 12 - Revenue from Contracts with Customers       58         Note 13 - Deferred Income       60         Note 14 - Inventories       51         Note 15 - Other Current Assets       61	Consolidated Statements of Profit Or Loss	9
Consolidated Statement of Cash Flows.       12-13         Notes To The Consolidated Financial Statements.       14-96         Note 1 - Organization And Nature Of The Operations       14-15         Note 2 - Basis Of Presentation Of Financial Statements.       16-40         Note 3 - Shares In Other Companies.       41-42         Note 4 - Business Combinations       43         Note 5 - Report By Segments.       43-49         Note 6 - Related Party Disclosures       49-51         Note 7 - Cash And Cash Equivalents.       52-53         Note 9 - Financial Borrowings.       54         Note 10 - Trade Receivables And Payables       55-56         Note 11 - Other Receivables And Payables.       57         Note 13 - Employee Benefits Obligations       58         Note 14 - Intentories       58-59         Note 15 - Other Current Assets       59         Note 10 - Defred Income       60         Note 22 - Commitments And Canths       61-647         Note 23 - Government Incentives And Grants       62         Note 24 - Incorrent Assets       62         Note 15 - Defered Income       60         Note 17 - Defered Income       60         Note 24 - Provisions For Employee Benefits       63-64         Note 24 - Provisions For Employee Benefits	Consolidated Statements of Other Comprehensive Income	10
Notes To The Consolidated Financial Statements.       14-96         Note 1 - Organization And Nature Of The Operations       14-15         Note 2 - Basis Of Presentation Of Financial Statements.       16-40         Note 3 - Shares In Other Companies.       41-42         Note 4 - Business Combinations       43         Note 5 - Report By Segments.       434         Note 6 - Related Party Disclosures       49-51         Note 7 - Cash And Cash Equivalents.       52-53         Note 9 - Financial Borowings.       54         Note 10 - Trade Receivables And Payables       55-56         Note 11 - Other Receivables And Payables.       57         Note 12 - Revenue from Contracts with Customers.       58         Note 13 - Employee Benefits Obligations       58         Note 14 - Inventories       59         Note 15 - Other Current Assets       59         Note 16 - Prepaid Expenses       60         Note 19 - Tangible Fixed Assets       61         Note 22 - Commitments       63         Note 23 - Commitments       64         Note 24 - Provisions For Employee Benefits       64         Note 25 - Derivative Instruments       67         Note 26 - Reauter Reserves And Grants       65         Note 26 - Equity, Reserves And Grants       65	Consolidated Statements of Changes In Equity	
Note 1 - Organization And Nature Of The Operations       14-15         Note 2 - Basis Of Presentation Of Financial Statements.       16-40         Note 3 - Shares In Other Companies       41.42         Note 4 - Business Combinations       43         Note 5 - Report By Segments.       43-49         Note 6 - Related Party Disclosures       49-51         Note 7 - Cash And Cash Equivalents       52-53         Note 8 - Financial Borrowings.       54         Note 10 - Trade Receivables And Payables       55-56         Note 11 - Other Receivables And Payables       57         Note 12 - Revenue from Contracts with Customers.       58         Note 13 - Employce Benefits Obligations       58         Note 14 - Inventories       59         Note 15 - Other Current Assets       59         Note 16 - Prepaid Expenses       60         Note 19 - Tangible Fixed Assets       62         Note 21 - Government Incentives And Grants       65         Note 21 - Commitments       67         Note 21 - Trapible Fixed Assets       62         Note 21 - Torgible Fixed Assets       62         Note 16 - Deferred Income       60         Note 17 - Deferred Income       61         Note 20 - Intangible Fixed Assets       62         <	Consolidated Statement of Cash Flows	12-13
Note 2 - Basis Of Presentation Of Financial Statements.       16-40         Note 3 - Shares In Other Companies.       41-42         Note 4 - Business Combinations.       43         Note 5 - Report By Segments.       43-49         Note 6 - Related Party Disclosures       49-51         Note 7 - Cash And Cash Equivalents       52-53         Note 8 - Financial Investments       53         Note 10 - Trade Receivables And Payables       55-56         Note 11 - Other Receivables And Payables       57         Note 12 - Revenue from Contracts with Customers.       58         Note 13 - Employee Benefits Obligations       58         Note 14 - Inventories       58         Note 15 - Other Current Assets       59         Note 10 - Deferred Income       60         Note 21 - Government Incentives And Grants       61         Note 21 - Government Incentives And Grants       62         Note 22 - Commitments       67         Note 23 - Commitments And Contingent Liabilities And Assets       67         Note 24 - Provisions For Employee Benefits       68         Note 24 - Provisions For Employee Benefits       67         Note 24 - Provisions For Employee Benefits       67         Note 24 - Provisions For Employee Benefits       67         Note 24 -	Notes To The Consolidated Financial Statements	
Note 3 - Shares In Other Companies       41-42         Note 4 - Business Combinations       43         Note 5 - Report By Segments       43-49         Note 6 - Related Party Disclosures       49-51         Note 7 - Cash And Cash Equivalents       52-53         Note 9 - Financial Borrowings       54         Note 10 - Trade Receivables And Payables       55         Note 11 - Other Receivables And Payables       57         Note 12 - Revenue from Contracts with Customers       58         Note 13 - Employee Benefits Obligations       58         Note 14 - Inventories       58         Note 15 - Other Current Assets       59         Note 16 - Prepaid Expenses       60         Note 17 - Deferred Income       60         Note 19 - Trangible Fixed Assets       62         Note 20 - Intangible Fixed Assets       62         Note 21 - Government Incentives And Grants       65         Note 22 - Commitments And Contingent Liabilities And Assets       66         Note 24 - Provisions For Employee Benefits       69         Note 24 - Provisions For Employee Benefits       69         Note 24 - Provisions For Employee Benefits       66-67         Note 25 - Derivative Instruments       67         Note 21 - Government Incentives And Grants	Note 1 - Organization And Nature Of The Operations	
Note 4 - Business Combinations       43         Note 5 - Report By Segments       43-49         Note 6 - Related Party Disclosures       49-51         Note 7 - Cash And Cash Equivalents       52-53         Note 9 - Financial Investments       53         Note 10 - Trade Receivables And Payables       55-56         Note 11 - Other Receivables And Payables       57         Note 12 - Revenue from Contracts with Customers       58         Note 13 - Employee Benefits Obigations       58         Note 15 - Other Current Assets       59         Note 16 - Prepaid Expenses       60         Note 19 - Tangible Fixed Assets       52         Note 19 - Deferred Income       60         Note 10 - Tradigible Fixed Assets       52         Note 10 - Tangible Fixed Assets       62         Note 10 - Tangible Fixed Assets       62         Note 10 - Deferred Income       60         Note 10 - Tangible Fixed Assets       62         Note 2 - Commitments And Contingent Liabilities And Assets       65         Note 2 - Commitments And Contingent Liabilities And Assets       66-67         Note 2 - Commitments       69         Note 2 - Commitments       69         Note 2 - Commitments       69         Note 2 - Commitments </td <td>Note 2 - Basis Of Presentation Of Financial Statements</td> <td></td>	Note 2 - Basis Of Presentation Of Financial Statements	
Note 5 - Report By Segments	Note 3 – Shares In Other Companies	
Note 6 - Related Party Disclosures	Note 4 – Business Combinations	
Note 7 - Cash And Cash Equivalents       52-53         Note 8 - Financial Investments       53         Note 9 - Financial Borrowings       54         Note 10 - Trade Receivables And Payables       55-56         Note 11 - Other Receivables And Payables       57         Note 12 - Revenue from Contracts with Customers       58         Note 13 - Employee Benefits Obligations       58         Note 14 - Inventories       58         Note 15 - Other Current Assets       59         Note 16 - Prepaid Expenses       60         Note 17 - Deferred Income       60         Note 19 - Tangible Fixed Assets       62         Note 20 - Intangible Fixed Assets       62         Note 21 - Government Incentives And Grants       65         Note 22 - Commitments And Contingent Liabilities And Assets       66-67         Note 24 - Provisions For Employee Benefits       68         Note 25 - Derivative Instruments       69         Note 26 - Equity, Reserves And Other Equity Items.       70-73         Note 27 - Revenue And Cost Of Sales       74         Note 28 - Foneral Administrative Expenses, Marketing Expenses And Research and Development Expenses       75         Note 29 - Expenses According To Qualifications       75-76         Note 30 - Other Income / Expenses.       78	Note 5 - Report By Segments	43-49
Note 8 - Financial Investments53Note 9 - Financial Borrowings.54Note 10 - Trade Receivables And Payables55-56Note 11 - Other Receivables And Payables57Note 12 - Revenue from Contracts with Customers58Note 13 - Employee Benefits Obligations58Note 14 - Inventories59Note 15 - Other Current Assets59Note 16 - Prepaid Expenses60Note 17 - Deferred Income60Note 18 - Right Of Use Assets61Note 20 - Intangible Fixed Assets62Note 21 - Government Incentives And Grants65Note 22 - Commitments67Note 23 - Commitments67Note 24 - Provisions For Employee Benefits68-69Note 25 - Derivative Instruments69Note 26 - Equity, Reserves And Other Equity Items77-73Note 27 - Revenue And Cott Of Sales74Note 28 - General Administrative Expenses, Marketing Expenses And Research and Development Expenses75-76Note 31 - Investment Activity Income / Expenses78Note 32 - Expenses According To Qualifications75-76Note 31 - Investment Activity Income / Expenses, Marketing Expenses And Research and Development Expenses75Note 31 - Threes From Operating Activities78Note 32 - Finance Income / Expenses, Marketing Expenses And Research and Development Expenses75Note 31 - Investment Activity Income / Expenses78Note 32 - Finance Income / Expenses, Marketing Expenses And Research and Development Expenses78Note 32 - Finance Income / E	Note 6 – Related Party Disclosures	49-51
Note 9 -Financial Borrowings.54Note 10 -Trade Receivables And Payables55-56Note 11 - Other Receivables And Payables57Note 12 -Revenue from Contracts with Customers.58Note 13 - Employee Benefits Obligations58Note 14 - Inventories58Note 15 - Other Current Assets59Note 16 - Prepaid Expenses60Note 17 - Deferred Income60Note 18 - Right Of Use Assets61Note 19 - Tangible Fixed Assets62Note 20 - Intangible Fixed Assets62Note 21 - Government Incentives And Grants65Note 22 - Commitments And Contingent Liabilities And Assets66-67Note 23 - Commitments67Note 24 - Provisions For Employee Benefits68-69Note 25 - Derivative Instruments70-73Note 26 - Equity, Reserves And Other Equity Items70-73Note 27 - Revenue And Cost Of Sales74Note 29 - Expenses According T0 Qualifications75Note 30 - Other Income / Expenses, Marketing Expenses And Research and Development Expenses75Note 31 - Investment Activity Income / Expenses78Note 32 - Expenses According T0 Qualifications77-76Note 31 - Derivative Instruments78Note 32 - Finance Income / Expenses78Note 33 - Tax Assets And Liabilities79-82Note 34 - Earnings/ (Loss) Per Share78Note 35 - Exposure To Financial Instrument83-93Note 36 - Financial Instruments94-96	*	
Note 10 - Trade Receivables And Payables55-56Note 11 - Other Receivables And Payables57Note 12 - Revenue from Contracts with Customers58Note 13 - Employee Benefits Obligations58Note 14 - Inventories58Note 15 - Other Current Assets59Note 16 - Prepaid Expenses60Note 17 - Deferred Income60Note 18 - Right Of Use Assets61Note 19 - Tangible Fixed Assets62Note 20 - Intangible Fixed Assets62Note 21 - Government Incentives And Grants65Note 22 - Commitments And Contingent Liabilities And Assets66Note 23 - Commitments67Note 24 - Provisions For Employee Benefits68Note 25 - Derivative Instruments69Note 26 - Equity, Reserves And Other Equity Items70-73Note 27 - Revenue And Cost Of Sales74Note 30 - Other Income / Expenses, Marketing Expenses And Research and Development Expenses75Note 31 - Investment Activity Income / Expense78Note 32 - Finance Income / Expenses, Marketing Expenses And Research and Development Expenses75Note 31 - Investment Activity Income / Expense78Note 32 - Finance Income / Expense78Note 33 - Tax Assets And Liabilities79-82Note 35 - Exposure To Financial Instrument83-93Note 36 - Financial Instruments83-93Note 36 - Financial Instrument83-94-96		
Note 11 - Other Receivables And Payables       57         Note 12 - Revenue from Contracts with Customers       58         Note 13 - Employee Benefits Obligations       58         Note 14 - Inventories       58         Note 15 - Other Current Assets       59         Note 16 - Prepaid Expenses       60         Note 17 - Deferred Income       60         Note 19 - Tangible Fixed Assets       61         Note 20 - Intangible Fixed Assets       63-64         Note 21 - Government Incentives And Grants       65         Note 22 - Commitments       65         Note 23 - Commitments       66         Note 24 - Provisions For Employee Benefits       67         Note 25 - Derivative Instruments       69         Note 26 - Equity, Reserves And Other Equity Items       70-73         Note 27 - Revenue And Cost Of Sales       74         Note 28 - General Administrative Expenses, Marketing Expenses And Research and Development Expenses       75         Note 30 - Other Income / Expenses From Operating Activities       77         Note 31 - Investment Activity Income / Expenses       78         Note 32 - Finance Income / Expenses       78         Note 32 - Finance Income / Expenses       78         Note 32 - Divesting Inclusions       75-76         N	-	
Note 12 - Revenue from Contracts with Customers58Note 13 - Employee Benefits Obligations58Note 14 - Inventories58Note 15 - Other Current Assets59Note 16 - Prepaid Expenses60Note 17 - Deferred Income60Note 18 - Right Of Use Assets61Note 19 - Tangible Fixed Assets62Note 20 - Intangible Fixed Assets62Note 21 - Government Incentives And Grants65Note 22 - Commitments66Note 23 - Commitments67Note 24 - Provisions For Employee Benefits68Note 25 - Derivative Instruments69Note 26 - Equity, Reserves And Other Equity Items70-73Note 27 - Revenue And Cost Of Sales74Note 28 - General Administrative Expenses, Marketing Expenses And Research and Development Expenses75-76Note 30 - Other Income / Expenses78Note 32 - Enamet Activity Income / Expenses78Note 32 - Enamet Activity Income / Expenses78Note 32 - Enamings' (Loss) Per Share83Note 34 - Brancial Instrument83-93Note 35 - Exposure To Financial Instrument83-93Note 36 - Financial Instruments83-93	•	
Note 13 - Employee Benefits Obligations58Note 14 - Inventories58-59Note 15 - Other Current Assets59Note 16 - Prepaid Expenses60Note 17 - Deferred Income60Note 18 - Right Of Use Assets61Note 20 - Intangible Fixed Assets62Note 21 - Government Incentives And Grants65Note 22 - Committenets66Note 23 - Committenets66Note 24 - Provisions For Employee Benefits67Note 25 - Derivative Instruments69Note 26 - Equity, Reserves And Other Equity Items70-73Note 27 - Revenue And Cost Of Sales74Note 28 - General Administrative Expenses, Marketing Expenses And Research and Development Expenses75Note 30 - Other Income / Expenses75Note 31 - Investment Activity Income / Expenses78Note 32 - Finance Income / Expenses78Note 33 - Tax Assets And Liabilities79-82Note 34 - Financial Instrument Risks Due To Financial Instrument83-93Note 36 - Financial Instruments83-93		
Note 14 - Inventories58-59Note 15 - Other Current Assets59Note 16 - Prepaid Expenses60Note 17 - Deferred Income60Note 18 - Right Of Use Assets61Note 19 - Tangible Fixed Assets62Note 20 - Intangible Fixed Assets63-64Note 21 - Government Incentives And Grants65Note 22 - Commitments And Contingent Liabilities And Assets66-67Note 23 - Commitments67Note 25 - Derivative Instruments69Note 26 - Equity, Reserves And Other Equity Items70-73Note 28 - General Administrative Expenses, Marketing Expenses And Research and Development Expenses75Note 30 - Other Income / Expenses, Marketing Expenses And Research and Development Expenses75Note 31 - Investment Activity Income / Expense78Note 32 - Finance Income / Expense78Note 34 - Earnings/ (Loss) Per Share78Note 35 - Exposure To Financial Instrument83-93Note 36 - Financial Instruments83-93		
Note 15 - Other Current Assets59Note 16 - Prepaid Expenses60Note 17 - Deferred Income60Note 17 - Deferred Income60Note 18 - Right Of Use Assets61Note 19 - Tangible Fixed Assets62Note 20 - Intangible Fixed Assets63-64Note 21 - Government Incentives And Grants65Note 22 - Commitments And Contingent Liabilities And Assets66-67Note 23 - Commitments67Note 24 - Provisions For Employee Benefits68-69Note 25 - Derivative Instruments69Note 26 - Equity, Reserves And Other Equity Items70-73Note 27 - Revenue And Cost Of Sales74Note 29 - Expenses According To Qualifications75Note 29 - Expenses According To Qualifications77Note 31 - Investment Activity Income / Expense78Note 32 - Finance Income / Expenses.78Note 33 - Tax Assets And Liabilities Numbers79Note 34 - Earnings/ (Loss) Per Share83Note 36 - Financial Instruments83-93Note 36 - Financial Instruments83-93		
Note 16 - Prepaid Expenses		
Note 17 - Deferred Income60Note 18 - Right Of Use Assets61Note 19 - Tangible Fixed Assets62Note 20 - Intangible Fixed Assets63-64Note 21 - Government Incentives And Grants65Note 22 - Commitments And Contingent Liabilities And Assets66-67Note 23 - Commitments And Contingent Liabilities And Assets66-67Note 24 - Provisions For Employee Benefits68Note 25 - Derivative Instruments69Note 26 - Equity, Reserves And Other Equity Items70-73Note 27 - Revenue And Cost Of Sales74Note 28 - General Administrative Expenses, Marketing Expenses And Research and Development Expenses75Note 30 - Other Income / Expenses From Operating Activities77Note 31 - Investment Activity Income / Expense78Note 32 - Finance Income / Expense78Note 33 - Tax Assets And Liabilities79-82Note 34 - Earnings/ (Loss) Per Share83Note 35 - Exposure To Financial Instrument83-93Note 36 - Financial Instruments94-96		
Note 18 - Right Of Use Assets61Note 19 - Tangible Fixed Assets62Note 20 - Intangible Fixed Assets63-64Note 21 - Government Incentives And Grants65Note 22 - Commitments And Contingent Liabilities And Assets66-67Note 23 - Commitments		
Note 19 - Tangible Fixed Assets62Note 20 - Intangible Fixed Assets63-64Note 21 - Government Incentives And Grants65Note 22 - Commitments And Contingent Liabilities And Assets66-67Note 23 - Commitments		
Note 20 - Intangible Fixed Assets63-64Note 21 - Government Incentives And Grants65Note 22 - Commitments And Contingent Liabilities And Assets66-67Note 23 - Commitments67Note 24 - Provisions For Employee Benefits68-69Note 25 - Derivative Instruments69Note 26 - Equity, Reserves And Other Equity Items70-73Note 28 - General Administrative Expenses, Marketing Expenses And Research and Development Expenses75Note 30 - Other Income / Expenses From Operating Activities77Note 31 - Investment Activity Income / Expense78Note 32 - Finance Income / Expense78Note 33 - Tax Assets And Liabilities79-82Note 34 - Earnings/ (Loss) Per Share83Note 35 - Exposure To Financial Risks Due To Financial Instrument83-93Note 36 - Financial Instruments94-96		
Note 21 – Government Incentives And Grants65Note 22 – Commitments And Contingent Liabilities And Assets66-67Note 23 – Commitments67Note 24 – Provisions For Employee Benefits68-69Note 25 – Derivative Instruments69Note 26 – Equity, Reserves And Other Equity Items70-73Note 27 – Revenue And Cost Of Sales74Note 28 – General Administrative Expenses, Marketing Expenses And Research and Development Expenses75Note 30 – Other Income / Expenses From Operating Activities77Note 31 – Investment Activity Income / Expense78Note 32 – Finance Income / Expense78Note 33 – Tax Assets And Liabilities79-82Note 34 – Earnings/ (Loss) Per Share83Note 35 - Exposure To Financial Instrument83-93Note 36 - Financial Instruments94-96		
Note 22 - Commitments And Contingent Liabilities And Assets.66-67Note 23 - Commitments		
Note 23 – Commitments		
Note 24 – Provisions For Employee Benefits.68-69Note 25 – Derivative Instruments.69Note 26 – Equity, Reserves And Other Equity Items.70-73Note 27 – Revenue And Cost Of Sales.74Note 28 – General Administrative Expenses, Marketing Expenses And Research and Development Expenses.75Note 29 – Expenses According To Qualifications.75-76Note 30 – Other Income / Expenses From Operating Activities.77Note 31 – Investment Activity Income / Expense.78Note 32 – Finance Income / Expense.78-79Note 33 – Tax Assets And Liabilities.79-82Note 34 – Earnings/ (Loss) Per Share.83Note 35 - Exposure To Financial Risks Due To Financial Instrument.83-93Note 36 - Financial Instruments.94-96	-	
Note 25 - Derivative Instruments.69Note 26 - Equity, Reserves And Other Equity Items.70-73Note 27 - Revenue And Cost Of Sales.74Note 28 - General Administrative Expenses, Marketing Expenses And Research and Development Expenses.75Note 29 - Expenses According To Qualifications.75-76Note 30 - Other Income / Expenses From Operating Activities.77Note 31 - Investment Activity Income / Expense.78Note 32 - Finance Income / Expense.78-79Note 33 - Tax Assets And Liabilities		
Note 26 – Equity, Reserves And Other Equity Items70-73Note 27 – Revenue And Cost Of Sales.74Note 28 – General Administrative Expenses, Marketing Expenses And Research and Development Expenses.75Note 29 – Expenses According To Qualifications.75-76Note 30 – Other Income / Expenses From Operating Activities.77Note 31 – Investment Activity Income / Expense.78Note 32 – Finance Income / Expense.78-79Note 33 – Tax Assets And Liabilities.79-82Note 34 – Earnings/ (Loss) Per Share		
Note 27 – Revenue And Cost Of Sales		
Note 28 – General Administrative Expenses, Marketing Expenses And Research and Development Expenses75Note 29 – Expenses According To Qualifications75-76Note 30 – Other Income / Expenses From Operating Activities77Note 31 – Investment Activity Income / Expense78Note 32 – Finance Income / Expense78-79Note 33 – Tax Assets And Liabilities79-82Note 34 – Earnings/ (Loss) Per Share83Note 35 - Exposure To Financial Risks Due To Financial Instrument83-93Note 36 - Financial Instruments94-96		
Note 29 – Expenses According To Qualifications75-76Note 30 – Other Income / Expenses From Operating Activities77Note 31 – Investment Activity Income / Expense78Note 32 – Finance Income / Expense78-79Note 33 – Tax Assets And Liabilities79-82Note 34 – Earnings/ (Loss) Per Share83Note 35 - Exposure To Financial Risks Due To Financial Instrument83-93Note 36 - Financial Instruments94-96		
Note 30 – Other Income / Expenses From Operating Activities77Note 31 – Investment Activity Income / Expense78Note 32 – Finance Income / Expense78-79Note 33 – Tax Assets And Liabilities79-82Note 34 – Earnings/ (Loss) Per Share83Note 35 - Exposure To Financial Risks Due To Financial Instrument83-93Note 36 - Financial Instruments94-96		
Note 31 – Investment Activity Income / Expense		
Note 32 – Finance Income / Expense.       78-79         Note 33 – Tax Assets And Liabilities       79-82         Note 34 – Earnings/ (Loss) Per Share       83         Note 35 - Exposure To Financial Risks Due To Financial Instrument       83-93         Note 36 - Financial Instruments.       94-96		
Note 33 – Tax Assets And Liabilities79-82Note 34 – Earnings/ (Loss) Per Share83Note 35 - Exposure To Financial Risks Due To Financial Instrument83-93Note 36 - Financial Instruments94-96		
Note 34 – Earnings/ (Loss) Per Share       83         Note 35 - Exposure To Financial Risks Due To Financial Instrument       83-93         Note 36 - Financial Instruments       94-96	-	
Note 35 - Exposure To Financial Risks Due To Financial Instrument		
Note 36 - Financial Instruments		
	-	



Ram Bağımsız Denetim ve Danışmanlık A.Ş. Maslak Mahallesi Taşyoncası Sokak No:1 Maslak 1453 Sitesi T4 A Blok D:40 P.K. 34398 Sarıyer / İstanbul / Türkiye Tel: +90 212 803 36 60 - Fax: +90 212 809 51 01 Ticaret Sicil No: 187644-5 Mersis No: 0734172672300001 wvw.ramdenetim.com

# INDEPENDENT AUDITORS REPORT

To the Board of Directors and General Assembly Forte Bilgi İletişim Teknolojileri ve Savunma Sanayi Anonim Şirketi Ankara, Turkey

# A. Audit of the Consolidated Financial Statements

# 1. Opinion

We have audited the consolidated financial statements of Forte Bilgi İletişim Teknolojileri ve Savunma Sanayi Anonim Şirketi (referred as "Parent Company" and/or "the Company") and its subsidiary ("the Group"), which comprise the consolidated statements of financial position as at 31 December 2022, 2021 and 2020 and the consolidated statements of profit or loss and other comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements as of 31 December 2022 present fairly, in all material respects, the consolidated financial position of Forte Bilgi İletişim Teknolojileri ve Savunma Sanayi Anonim Şirketi and its subsidiary as at 31 December 2022, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Turkish Accounting Standards ("TAS") and Turkish Financial Reporting Standards ("TFRS").

The accompanying consolidated financial statements as of 31 December 2021 and 2020 present fairly in all material respects, excluding the possible effects of the matter stated in the paragraph named "Basis for Qualified Opinion", the consolidated financial position of Forte Bilgi İletişim Teknolojileri ve Savunma Sanayi Anonim Şirketi and its subsidiary as at 31 December 2021 and 2020, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Turkish Accounting Standards ("TAS") and Turkish Financial Reporting Standards ("TFRS").

# 2. Basis for Qualified Opinion

Since we have been appointed after 31 December 2020 to conduct a speacial audit of the Group, we have not been able to observe the physical inventory count as of the beginning of the period ("31 December 2020") of the accompanying consolidated financial statements as of 31 December 2021. Although we have participated in the inventory count dated 31 December 2021, for the reasons mentioned above, we have not been able to determine whether an additional adjustment is required for the cost of sales account item in the accompanying consolidated profit or loss statement for the accounting periods ending on 31 December 2021 and 2020, and for the inventories account item in the attached financial position statement as of 31 December 2020.

We conducted our audit in accordance with the standards on auditing issued by Capital Markets Board ("CMB") and the Standards on Independent Auditing ("SIA") which is a part of Turkish Auditing Standards published by the Public Oversight Accounting and Auditing Standards Authority ("POA"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We declare that we are independent of the Group in accordance with the Code of Ethics for Independent Auditors ("Code of Ethics") published by the POA, together with the ethical requirements that are relevant to our audit of the consolidated financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



# 3. Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. Key audit matters were addressed in the context of our independent audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How the matter was addressed in our audit
Recoverability Of Trade Receivables	
As of 31 December 2022, trade receivables constitute significant portion of total assets with the amount of TRY 175,707,414 (31 December 2021: TRY 114,840,624 - 31 December 2020: TRY 83,375,815). However, the impairment provisions calculated for commercial receivables are accounted for as a result of estimates made taking into account collateral from customers, customers' past payment performance an creditworthiness information, and maturity analyses of credit balances. These estimates are highly sensitive t	<ul> <li>and the procedures regarding the recoverability of trade receivables have been implemented;</li> <li>Understanding the process related to collection follow-up of the Group's trade receivables, of evaluating the operational efficiency of the internal n controls included in the process,</li> <li>Analytical review of the aging work and comparison of the collection turnover rate with the previous year,</li> <li>To investigate whether there is any dispute or litigation situation regarding the collection and to get information about the follow-up receivables from legal advisors</li> </ul>



Key audit matter	How the matter was addressed in our audit
Capitalizing Development Costs	
In the consolidated financial statements of the Group as of 31 December 2022, there are development costs with a net book value of TRY 28,177,236, which are accounted for under intangible assets (31 December 2021: TRY 11,281,412 – 31 December 2020: TRY 4,839,916). The Group takes into account TAS 38 "Intangible Assets" in capitalizing the costs incurred in relation to development costs.	Our audit procedures in this area includes the followings; - Understanding how the criteria in the TAS 38 "Intangible Assets" standard are met by meeting with the senior managers of the Group, and the feasibility studies on the details of the projects and the economic benefits that the projects will provide in the future by discussing with the project managers,
For the projects that the Group has completed the feasibility studies and thinks will provide cash flow in the future, the costs related to the software development processes, generally related to the personnel, are capitalized within the scope of development activities. Capitalization is made by calculating the ratios determined within the framework of the estimates and assumptions regarding the future income expectations made by the management and the project managers, and the time worked by the personnel regarding the development activities.	<ul> <li>capitalized costs, checking intangible assets with the movement statement,</li> <li>-Analytical testing of each project by taking the breakdown of personnel and capitalized costs for the tests of personnel costs associated with projects,</li> <li>Selecting the personnel subject to capitalization</li> </ul>
Capitalization calculations have been identified as a key audit matter, as they are significant in terms of the consolidated financial statements and include management's estimates on this matter.	-Performing analytical examinations in order to detect the existence of unusual transactions,
Explanations about the Group's accounting policies and amounts related to development costs are found in Note 2.c and 20.	



Key audit matter	How the matter was addressed in our audit
Recording of Revenue	
The main revenue items of the Group are generally; consists of sales of merchandise ("hardware") and software.	
Revenue is recognized in the financial statements on an accrual basis, based on the fair value of the amount received or to be received, upon delivery, probability of determining the amount of income reliably and the economic benefits associated with the transaction. Net sales are offered by deducting returns, discounts and commissions from sales of goods.	controls to include revenue in consolidated financial statements, - Evaluating the compliance of the revenue with the
The revenue and accounting of the profit for the accounting period in which the product is sold depends on an appropriate evaluation of whether the product is linked to the sales contract. Due to the nature of the Group's operations, there may be situations where the risk and return do not pass to the customer, since the production is completed and invoiced to the customer, but the obligation regarding the commercial delivery method has not yet been met. In accordance with the principle of periodicity of sales, evaluations should also be made regarding the recording of revenue in the correct period of this product. Due to the complexity of commercial contracts, accounting for revenue has been identified as a key audit issue, since it is important to select accounting for each situation and reflect revenue to financial statements in the correct period.	conditions in the contracts made with the customers; Evaluating the timing of the recognition of merchandise and software revenues for different arrangements,
For the accounting of revenue, see Note 2 Revenue for details of the accounting policies used and the significant accounting estimates and assumptions used.	



# 4. Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management of the Group is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with standards on auditing issued by Capital Markets Board ("CMB") and the Standards on Independent Auditing ("SIA") which is a part of Turkish Auditing Standards published by the Public Oversight Accounting and Auditing Standards Authority ("POA"), and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's Financial reporting process.

# 5. Independent Auditor's Responsibilities for the Independent Audit of the Consolidated Financial Statements

Responsibilities of independent auditors in an independent audit are as follows:

Our aim is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an independent auditor's report that includes our opinion. Reasonable assurance expressed as a result of an independent audit conducted in accordance with SIA is a high level of assurance but does not guarantee that a material misstatement will always be detected. Misstatements can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with the standards on auditing issued by SIA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- i) Idenlify and assess the risks of material misstatement of the Consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion (The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control).
- ii) Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- iii) The appropriateness of accounting policies used by management and the reasonableness of accounting estimates and related disclosures are evaluated.



iv) Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists in our report, we are required to draw attention to the relevant disclosures in the consolidated financial statements or, if these explanations are insufficient, we need to give an opinion other than a positive opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may terminate the Group as a going concern.

v) Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether they reflect the underlying transactions and events in a manner that ensures fair presentation.

We communicate with those charged with management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We have notified those responsible for senior management that we comply with the ethical provisions regarding independence. In addition, we have conveyed all relations and other issues that may be considered to have an impact on independence, and the relevant measures, if any, to those responsible for senior management.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. In cases where the legislation does not allow the disclosure of the matter to the public, or in exceptional cases where the negative consequences of public disclosure are reasonably expected to exceed the public interest arising from the disclosure, we may decide not to disclose the relevant matter in our independent auditor's report.

# B. Report on Other Legal and Regulatory Requirements

In accordance with paragraph four of the Article 402 of TCC, nothing has come to our attention that may cause us to believe that the Group's set of accounts and financial statements prepared for the periods 01 January - 31 December 2022, 2021 and 2020 does not comply with TCC and the provisions of the Company's articles of association in relation to financial reporting.

In accordance with paragraph four of the Article 402 of TCC, the Board of Directors provided us all the required information and documentation with respect to our audit.

The engagement partner who conducted and concluded this independent audit is Ömer Çekiç.

Ram Bağımsız Denetim ve Danışmanlık Anonim Şirketi Member firm of ShineWing International

Ömer Çekiç Managing Partner

21 February 2023 Istanbul, Turkey

# FORTE BİLGİ İLETİŞİM TEKNOLOJİLERİ VE SAVUNMA SANAYİ ANONİM ŞİRKETİ AND ITS SUBSIDIARY CONSOLIDATED BALANCE SHEETS

# AS OF 31 DECEMBER 2022, 2021 AND 2020

(Currency - Turkish Lira unless expressed otherwise.)

		Current Period	Prior Period	Prior Period
		Audited	Audited	Audited
	Footnote References	31.12.2022	31.12.2021	31.12.2020
ASSETS				
Current Assets				
Cash and Cash Equivalent	7	55,142,251	27,557,017	55,161,277
Trade Receivables	10	175,707,414	114,840,624	83,375,815
- Trade receivables from related parties		-	-	-
- Trade receivables from other parties		175,707,414	114,840,624	83,375,815
Other Receivables	11	622,055	308,435	9,793,364
- Other receivables from related parties		-	-	9,494,054
- Other receivables from other parties		622,055	308,435	299,310
Revenue from Contracts with Customers	12	14,454,966	-	-
Inventories	14	101,611,425	28,171,861	32,146,060
Derivative Instruments	25		494,975	- , - ,
Prepaid Expenses	16	7,450,496	6,212,872	1,697,800
Assets Relevant to Current Period Taxes	33	7,450,490	57,373	1,077,000
Other Current Assets	15	10,040,257	646,541	152,727
TOTAL CURRENT ASSETS	15	<b>365,028,864</b>	178,289,698	132,727 182,327,043
IOTAL CURRENT ASSETS		305,020,004	170,209,090	102,327,043
NON-CURRENT ASSETS				
Inventories	14	-	-	1,266,797
Other Receivables	11	345,892	104,243	95,843
- Other receivables from related parties		-	-	-
- Other receivables from other parties		345,892	104,243	<i>95,843</i>
Financial Investments	8	78,000	-	-
Right of Use Assets	18	3,460,910	815,115	747,015
Tangible Fixed Assets	19	3,168,850	1,703,345	1,653,879
Intangible Fixed Assets	20	28,177,783	11,282,256	4,841,058
Prepaid Expenses	16	702,163	186,211	3,982,000
Deferred Tax Assets	33	761,377	1,873,702	750,875
TOTAL NON-CURRENT ASSETS TOTAL ASSETS		36,694,975 401,723,839	15,964,872 194,254,570	13,337,467 195,664,510

# FORTE BİLGİ İLETİŞİM TEKNOLOJİLERİ VE SAVUNMA SANAYİ ANONİM ŞİRKETİ AND ITS SUBSIDIARY CONSOLIDATED BALANCE SHEETS

AS OF 31 DECEMBER 2022, 2021 AND 2020

(Currency - Turkish Lira unless expressed otherwise.)

	Footnote	Current Period Audited	Prior Period Audited	Prior Period Audited
	References	31.12.2022	31.12.2021	31.12.2020
LIABILITIES				
CURRENT LIABILITIES				
Financial Borrowings	9	95,193,091	125,497	48,345
Current Installment of Long Term Financial Borrowings	9	2,157,461	694,454	476,509
Trade Payables	10	136,809,149	107,823,526	106,149,565
- Trade payables to related parties		-	-	-
- Trade payables to other parties	10	136,809,149	107,823,526	106,149,565
Employee Benefit Liabilities	13	1,278,186	393,831	182,646
Other Payables	11	449,696	2,297,660	5,659,977
- Other payables to related parties		- 449,696	- 2,297,660	-
- Other payables to other parties Deferred Income	17	383,916	1,248,012	5,659,977 33,382
Current Tax Liabilities	33	6,090,996	3,447,218	5,224,293
Short Term Provisions	35	1,720,808	983,383	6,768,076
- Provision for employee benefits	24	1,007,105	457,030	83,573
- Other Short Term Provisions	24	713,703	526,353	6,684,503
Derivative Instruments	25	1,328,720	520,555	1,229,900
TOTAL CURRENT LIABILITIES	25	245,412,023	117,013,581	125,772,693
		210,112,020	117,010,001	120,772,070
NON-CURRENT LIABILITIES				
Financial Borrowings	9	1,495,147	290,368	405,069
Other Payables	11	-	-	2,062,906
- Other payables to related parties		-	-	-
- Other payables to other parties		-	-	2,062,906
Deferred Income	17	520,691	-	2,188,559
Long Term Provisions		8,300,132	4,050,286	3,279,126
- Provision for employee benefits	24	1,128,839	841,637	615,591
- Other Long Term Provisions	22	7,171,293	3,208,649	2,663,535
TOTAL NON-CURRENT LIABILITIES		10,315,970	4,340,654	7,935,660
TOTAL LIABILITIES		255,727,993	121,354,235	133,708,353
SHAREHOLDERS' EQUITY				
Parent Company's Equity		145,995,846	72,900,335	52,677,018
Paid In Capital	26.1	45,000,000	45,000,000	2,400,000
Other Comprehensive Income or Loss	-011	.0,000,000	.0,000,000	_,,
Not to Be Reclassified Under Profit or Loss		(119,851)	(25,867)	(13,694)
Remeasurement Gains (Losses)		(119,851)	(25,867)	(13,694)
- Actuarial gains/losses on defined benefit plans	26.4	(119,851)	(25,867)	(13,694)
Restricted Reserves	26.2	2,201,959	2,201,959	71,959
Retained Earnings or Losses	26.3	25,724,243	2,267,892	18,925,225
Net Profit or Loss for the Period	34	73,189,495	23,456,351	31,293,528
Minority Interests	26.5	,,	-	9,279,139
TOTAL SHAREHOLDERS' EQUITY TOTAL LIABILITIES		145,995,846 401,723,839	72,900,335 194,254,570	61,956,157 195,664,510

# FORTE BİLGİ İLETİŞİM TEKNOLOJİLERİ VE SAVUNMA SANAYİ ANONİM ŞİRKETİ AND ITS SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME FOR THE PERIODS ENDED AT 31 DECEMBER 2022, 2021 AND 2020

(Currency - Turkish Lira unless expressed otherwise.)

	Footnote References	Current Period Audited 01.01 31.12.2022	Prior Period Audited 01.01 31.12.2021	Prior Period Audited 01.01 31.12.2020
PROFIT OR LOSS				
Sales	27.1	378,430,042	215,350,934	204,326,360
Cost of Sales	27.2	(272,968,112)	(176,519,253)	(150,370,927)
GROSS PROFIT / (LOSS)		105,461,930	38,831,681	53,955,433
General Administrative Expenses	29.1	(9,207,181)	(3,052,857)	(1,960,956)
Marketing Expense	29.2	(5,398,222)	(2,682,824)	(2,433,516)
Research and Development Expenses	29.3	(967,852)	(304,742)	-
Other Income From Operating Activities	30.1	43,938,420	16,506,189	7,664,013
Other Expense From Operating Activities	30.2	(33,391,136)	(28,188,825)	(6,289,462)
PROFIT/ (LOSS) FROM OPERATING ACTIVITIES		100,435,959	21,108,622	50,935,512
Income From Investment Activities	31.1	-	367,412	505,624
Expense From Investment Activities	31.2	-	(121)	-
OPERATING INCOME				
<b>BEFORE FINANCIAL INCOME/ (EXPENSE)</b>		100,435,959	21,475,913	51,441,136
Financial Income	32.1	8,158,608	13,626,236	1,160,489
Financial Expenses	32.2	(21,828,149)	(6,596,900)	(5,506,509)
PROFIT/ (LOSS) BEFORE TAXATION		86,766,418	28,505,249	47,095,116
<b>Operating Activity Tax Income/ (Expense)</b>		(13,576,923)	(5,048,898)	(6,218,825)
Current Tax (Expense) / Income	33	(12,441,102)	(6,168,682)	(6,055,669)
Deferred Tax (Expense) / Income	33	(1,135,821)	1,119,784	(163,156)
PROFIT / (LOSS) FOR THE PERIOD	34	73,189,495	23,456,351	40,876,291
Profit / (Loss) Distribution				
Minority Interests	34	-	-	9,582,763
Parent Company's Share	34	73,189,495	23,456,351	31,293,528
Earnings Per Share	34	1.63	1,695.07	13,038.97

# FORTE BİLGİ İLETİŞİM TEKNOLOJİLERİ VE SAVUNMA SANAYİ ANONİM ŞİRKETİ AND ITS SUBSIDIARY CONSOLIDATED STATEMENTS OF OTHER COMPREHENSIVE INCOME FOR THE PERIODS ENDED AT 31 DECEMBER 2022, 2021 AND 2020

(Currency - Turkish Lira unless expressed otherwise.)

_	Footnote References	Current Period Audited 01.01 31.12.2022	Prior Period Audited 01.01 31.12.2021	Prior Period Audited 01.01 31.12.2020
<b>PROFIT / (LOSS) FOR THE PERIOD</b>		73,189,495	23,456,351	40,876,291
OTHER COMPREHENSIVE INCOME / (LOSS) Not To Be Reclassified To Profit or Loss Gains / (Losses) on Remeasurement on Defined Benefit		(93,984)	(12,173)	(12,470)
Plans	24	(117,480)	(15,216)	(15,587)
Taxes in Other Comprehensive Income Not to Be Reclassified to Profit or Loss		23,496	3,043	3,117
- Deferred Tax Expense / Income	33	23,496	3,043	3,117
<b>OTHER COMPREHENSIVE INCOME /(EXPENSE)</b>		(93,984)	(12,173)	(12,470)
TOTAL COMPREHENSIVE INCOME /(EXPENSE)		73,095,511	23,444,178	40,863,821
<b>Distribution of Total Comprehensive Income /(Expense)</b> Minority Interests Parent Company Shares		73,095,511	23,444,178	9,584,289 31,279,532

# FORTE BİLGİ İLETİŞİM TEKNOLOJİLERİ VE SAVUNMA SANAYİ ANONİM ŞİRKETİ AND ITS SUBSIDIARY CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE PERIODS ENDED AT 31 DECEMBER 2022, 2021 AND 2020

(Currency - Turkish Lira unless expressed otherwise.)

			Other Comprehensive Retained Earnings Not to be Reclassified to Profit or Loss		Retained	Earnings			
	Footnote References	Paid in Capital	Gain/(Losses) on Remeasuremens on Defined Benefit Plans	Restricted Reserves	Retained Earnings or Losses	Net Profit/ (Loss) for the Period	Parent Company's Equity	Minority Interests	Total Shareholder's Equity
Balances at 31 December 2019		2,400,000	302	71,959	7,618,345	11,306,880	21,397,486	(305,150)	21,092,336
Transfer Total Comprehensive Income (Expense)	26.3	-	(13,996)	-	11,306,880	(11,306,880) 31,293,528	- 31,279,532	9,584,289	- 40,863,821
- Profit (Loss) for the Period	34	-	(13,770)	_	_	31,293,528	31,277,532	9,582,763	40,876,291
- Other Comprehensive Income (Loss)	26.4	-	(13,996)	-	-	-	(13,996)	1,526	(12,470)
Balances at 31 December 2020		2,400,000	(13,694)	71,959	18,925,225	31,293,528	52,677,018	9,279,139	61,956,157
Transfer	26.3	-	-	2,130,000	29,163,528	(31,293,528)	-	-	-
Capital Increase									
- Transfer	26.1	42,600,000	-	-	(42,600,000)	-	-	-	-
Transactions with Non-Controlling Shareholders	4	-	-	-	(3,220,861)	-		(9,279,139)	(12,500,000)
Total Comprehensive Income (Expense)		-	(12,173)	-	-	23,456,351	23,444,178	-	23,444,178
- Profit (Loss) for the Period	34	-	-	-	-	23,456,351	23,456,351	-	23,456,351
- Other Comprehensive Income (Loss)	26.4	-	(12,173)	-	-	-	(12,173)	-	(12,173)
Balances at 31 December 2021		45,000,000	(25,867)	2,201,959	2,267,892	23,456,351	72,900,335	-	72,900,335
Transfer	26.3			-	23,456,351	(23,456,351)	-	-	-
Total Comprehensive Income (Expense)		-	(93,984)	-	-	73,189,495	73,095,511	-	73,095,511
- Profit (Loss) for the Period	34	-	-	-	-	73,189,495	73,189,495	-	73,189,495
- Other Comprehensive Income (Loss)	26.4	-	(93,984)	-	-	-	(93,984)	-	(93,984)
Balances at 31 December 2022		45,000,000	(119,851)	2,201,959	25,724,243	73,189,495	145,995,846	-	145,995,846

# **FORTE BİLGİ İLETİŞİM TEKNOLOJİLERİ VE SAVUNMA SANAYİ ANONİM ŞİRKETİ AND ITS SUBSIDIARY** CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE PERIODS ENDED AT 31 DECEMBER 2022, 2021 AND 2020

(Currency - Turkish Lira unless expressed otherwise.)

	Footnote References	Current Period Audited 01.01 31.12.2022	Prior Period Audited 01.01 31.12.2021	Prior Period Audited 01.01 31.12.2020
CASH FLOW FROM OPERATING ACTIVITIES		(42,127,997)	(9,155,012)	46,854,472
Net Profit (Loss) For the Period - Operating Activity Profit (Loss) For the Period - Discontinued Operations Profit (Loss) For the Period	34	73,189,495 <i>73,189,495</i> -	23,456,351 23,456,351 -	40,876,291 40,876,291 -
Adjustments Related to Reconciliation of Profit / (Loss)				
Adjustments to Depreciation and Amortization Expenses Adjustments to Impairment (Cancellation) -Adjustments to Impairment (Cancellation) in Receivables	18 - 19 - 20 30	2,746,338 697,774 698,473	1,239,136 (17,177) ( <i>103,657</i> )	857,593 2,664 <i>69,935</i>
-Adjustments to Impairment (Cancellation) in Inventory Adjustments to Provisions	14	(699) 4,319,716	<i>86,480</i> (5,402,206)	(67,271) 6,347,693
-Adjustments to Employee Benefit Provisions -Adjustments for Warranty Provisions Adjustments to Interest (Income) and Expense	24 22 32	169,722 4,149,994 5,325,773	210,830 (5,613,036) (1,826,823)	<i>307,845</i> <i>6,039,848</i> 197,303
- Adjustments to Interest Income - Adjustments to Interest Expense	52	4,268,984 1,056,789	(1,668,256) (158,567)	(564,665) 761,968
<ul> <li>Adjustments of discount on trade payables</li> <li>Adjustments of discount on trade receivables</li> <li>Adjustments to Tax (Income) and Expense</li> </ul>	30.2 30.1 33	5,522,749 (4,465,960) 1,135,821	3,151,603 (3,310,170) (1,119,784)	2,718,576 (1,956,608) 163,156
Changes in Operating Capital	55	1,155,521	(1,11),701)	105,150
Revenue from Contracts with Customers	12	(14,532,966)	-	-
Changes in Trade Receivables - Changes in Trade Receivables From Related Parties	10	(57,099,303)	(28,050,982)	(36,992,162)
- Changes in Trade Receivables From Other Parties Changes in Other Receivables Related to Operating Activities - Changes in Other Receivables From Related Parties	11	(57,099,303) (555,269) -	(28,050,982) 9,476,529 9,494,054	(36,992,162) (7,839,448) (8,594,054)
- Changes in Other Receivables From Other Parties Changes in Inventory	14	(555,269) (73,438,865)	( <i>17,525</i> ) 5,154,516	754,606 (15,775,295)
Changes in Prepaid Expenses Changes in Other Assets Related Activities	16 15 - 25	(1,753,576) (8,841,368)	(719,283) (1,046,162)	(1,755,771) (89,129)
Changes in Other Liabilities Related Activities Changes in Trade Payables - Changes in Trade Payables to Relates Parties	22 10	1,328,720 23,462,874	(6,842,936) (1,477,642)	959,312 55,079,221
- Changes in Trade Payables to Other Parties Changes in Employee Benefit Payables	13	23,462,874 884,355	( <i>1,477,642</i> ) 373,457	55,079,221 6,667
Changes in Other Payables Related the Operating Activities - Changes in Other Payables Related the Operating Activities to Related Parties	11	1,345,889	(1,378,077)	9,052,827
- Changes in Other Payables Related the Operating Activities to Other Parties	17	1,345,889	(1,378,077)	9,052,827
Changes in Deferred Income	17	(343,405)	(973,929)	(4,236,450)

# FORTE BİLGİ İLETİŞİM TEKNOLOJİLERİ VE SAVUNMA SANAYİ ANONİM ŞİRKETİ AND ITS SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE PERIODS ENDED AT 31 DECEMBER 2022, 2021 AND 2020

(Currency - Turkish Lira unless expressed otherwise.)

	Footnote References	Current Period Audited 01.01 31.12.2022	Prior Period Audited 01.01 31.12.2021	Prior Period Audited 01.01 31.12.2020
CASH FLOW FROM INVESTING ACTIVITIES		(19,699,287)	(7,060,214)	(4,111,692)
Cash Outflow From Purchasing of Tangible and Intangible Asset		(19,699,287)	(7,061,567)	(4,111,692)
- Cash Outflow From Purchasing of Tangible Asset	19	(1,946,856)	(428,247)	(1,101,052)
- Cash Outflow From Purchasing of Intangible Asset	20	(17,752,431)	(6,633,320)	(3,010,640)
Cash Inflow From Sales of Tangible and Intangible Asset		-	1,353	-
- Cash Inflow from Sales of Tangible Asset	19	-	1,353	-
CASH FLOW FROM FINANCING ACTIVITIES		89,412,518	(11,389,034)	(26,950)
Transactions with Non-Controlling Shareholders	4	-	(12,500,000)	-
Cash Inflow From Financial Borrowing		125,452,193	2,413,761	2,109,285
- Cash inflow from loans	9	125,452,193	2,413,761	2,109,285
Cash Outflow From Borrowing Payment		(31,770,691)	(2,971,051)	(2,700,900)
- Cash outflow from loan repayments	9	(31,770,691)	(2,971,051)	(2,700,900)
Interest Paid	32.2	(5,922,895)	(38,538)	(7,250)
Interest Earned	32.1	1,653,911	1,706,794	571,915
NET INCREASE/ (DECREASE) IN CASH AND CASH EQUIVAL	ENTS			
BEFORE EFFECT OF EXCHANGE RATE CHANGES		27,585,234	(27,604,260)	42,715,830
Effect Of Exchange Rates On Cash And Cash Equivalent		-	-	-
NET INCREASE/DECREASE OF CASH AND CASH		<b>25 505 22 4</b>		42 515 929
EQUIVALENTS		27,585,234	(27,604,260)	42,715,830
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	7	27,557,017	55,161,277	12,445,447
CASH AND CASH EQUIVALENTS AT THE END OF THE	7			
PERIOD	7	55,142,251	27,557,017	55,161,277

# NOTE 1 - GROUP'S ORGANIZATION AND NATURE OF ACTIVITIES

For the purpose of the consolidated financial statements, Forte Bilgi İletişim Teknolojileri ve Savunma Sanayi Anonim Şirketi and its subsidiary are referred as "Group". The summarized information for the entities is presented as following;

# Forte Bilgi İletişim Teknolojileri ve Savunma Sanayi Anonim Şirketi (Referred as "Parent Company" and/or "the Company")

Forte Bilgi İletişim Teknolojileri ve Savunma Sanayi Anonim Şirketi ("the Company") was established at 3 May 2006 with the title of "Forte Bilgi ve İletişim Teknolojileri Sanayi ve Ticaret Anonim Şirketi" and as of 24 Saptember 2021, it changed its title and nature of the company and started to use its current title. The main field of activity of the company is; to buy and sell all kinds of electronic data processing and communication machines and to provide technical support for related products; in addition, to produce and develop application software, database, operating system software, productivity-enhancing software, to carry out R&D activities related to them, and to provide installation and technical support for them. The company carries out its R&D activities at its branch in Hacettepe University Technopolis.

As of 31 December 2022, the software projects of the Company are as follows;

- Ministry of National Defense Information System Modernization Project
- Factory Production Management System ELDERP
- Integrated Logistics Support System FORIPS
- Smart Project Management and Analysis System DESKFORPM
- Interactive Technical Documentation System Viewer FORSDOC-VIEWER
- Interactive Technical Documentation System Editor FORSDOC AUTHOR

The average personnel number of the Company for the period ended at 31 December 2022 is 108 (31 December 2021: 62 - 31 December 2020: 45). The number of personnel transferred from ELD Bilişim to the Parent Company in the accounting period ending on 31 December 2022 is 16.

The capital structure of the Parent company as of 31 December 2022, 2021 and 2020, is presented at Note 26.1

As of report date, the registered address of the Company is as following;

Mustafa Kemal Mahallesi, 2123 Caddesi, Cepa Sitesi Alışveriş Merkezi No: 2 / 501 Çankaya / Ankara / Turkey

As of report date, the branch addresses of the Company are as following:

# Hacettepe Technopolis Branch

Üniversiteler Mahallesi, 1596. Cadde, Hacettepe Teknokent Sitesi 5. Ar-Ge B Blok No:8 B/11 Çankaya / Ankara / Turkey

<u>Erzurum Branch</u> Aslanpaşa Mahallesi, Ziya Bey Caddesi, Koçak Kundura Blok No:14 Oltu / Erzurum / Turkey

<u>Adana Branch</u> Cumhuriyet Mahallesi, Taştekin Sokak, B Blok No:137BC Kozan / Adana / Turkey

# ELD Bilişim Sanayi Ticaret Anonim Şirketi ("ELD Bilişim" or "the Company")

ELD Bilişim Sanayi Ticaret Anonim Şirketi was established on 5 April 2018 in Ankara / Turkey and its main field of activity is; to serve in the public institutions and defense industry in the fields of system integration and software development.

As of 31 December 2022, the software projects of the Company are as follows;

- Material Codification and Integrated Logistics Information System KODTR
- Electronic Documentation Software ELDOK
- Customer Relationship Management (CRM) DeskForSM
- Network Management System FORNETPLAN
- Organization Information System OIS

The average personnel number of the ELD Bilişim for the period ended at 31 December 2022 is 19 (31 December 2021: 42 - 31 December 2020: 42). The number of personnel transferred from ELD Bilişim to the Parent Company in the accounting period ending on 31 December 2022 is 16.

The capital structure of the ELD Bilişim as of December 2022, 2021 and 2020 is as following;

	31 December 2022		ber 2022 31 December 2021			ber 2020
		Share		Share		Share
	Share	Amoun	Share	Amount	Share	Amount
Shareholders	ratio	t (TL)	ratio	(TL)	ratio	(TL)
Forte Bilgi İletişim Teknolojileri ve Savunma Sanayi Anonim Şirketi Hasan Cengiz Bayrak	100.00%	50,000 -	100.00% -	50,000	50.00% 50.00%	25,000 25,000
Total	100.00%	50,000	100.00%	50,000	100.00%	50,000

Forte Bilgi İletişim Teknolojileri ve Savunma Sanayi Anonim Şirketi, acquired 50% of ELD Bilişim Sanayi Ticaret Anonim Şirketi on 06 March 2019. Forte Bilgi İletişim Teknolojileri ve Savunma Sanayi Anonim Şirketi acquired with the amount of 12,500,000 TL the remaining 50% share of ELD Bilişim Sanayi Ticaret Anonim Şirketi on 03 September 2021 and increased its share in ELD Bilişim to 100% (Note 4).

The registered address of the ELD Bilişim is as following;

Üniversiteler Mahallesi 1596 Cadde Hacettepe Teknokent Sitesi 5. Ar-Ge B Blok No:8 B/9 Çankaya / Ankara / Turkey

# NOTE 2 – BASIS OF THE CONSOLIDATED FINANCIAL STATEMENT

# 2.a Basis of Presentation

# **Compatibility Statement**

The Parent Company prepares its statutory financial statements in accordance with the principles of CMB, Turkish Commercial Code and Tax Legislation and the Uniform Chart of Accounts issued by the Ministry of Finance and presents in Turkish Liras ("TRY").

The financial statements of Group have been prepared in accordance with the communiqué numbered II-14, 1 "Communiqué on the Principles of Financial Reporting In Capital Markets" (the Communiqué") announced by the Capital Markets Board ("CMB") (here in after will be referred to as "the CMB Reporting Standards") on 13 June 2013 which is published on Official Gazette numbered 28676 and required adjustments and reclassifications are reflected.

The consolidated financial statements and explanatory notes have presented according the new formats and obligatory information decelerated by Capital Market Board on 07 June 2013.

The consolidated financial statements are based on the group's legal records and expressed in TRY and have been prepared by subjecting the Company to a number of corrections and classification changes in order to properly present the company's situation according to the Turkish Accounting Standards published by the POA.

#### **Consolidated Financial Statements Correction in High Inflation Period**

Effective from 1 January 2005, the application of inflation accounting is no longer required for companies operating in Turkey and preparing their financial statements in accordance with CMB Accounting Standards. Therefore, Group was abolished inflation accounting application for 1 January 2005. The Public Oversight Authority made a statement on the Implementation of Financial Reporting in High Inflation Economies under TFRS on 20 January 2022, and it was stated that there was no need to make any adjustments within the scope of TAS 29 Financial Reporting in High Inflation Economies in the financial statements for 31 December 2022, 2021 and 2020.

# **Rounding Degree of Amounts Offered in Currency and Financial Statements**

The functional and reporting currency of the Group is Turkish Lira both current and prior year. Financial information given in TRY has been rounded to the nearest full TRY value.

# **Approval of Consolidated Financial Statements**

Consolidated financial statements of the Group are approved by the Board of Directors at 21 February 2023. Consolidated financial statements will be finalized upon approval at the General Assembly of the Parent Company. The Board of Directors and some regulative agencies have the right to change the financial statements that were prepared according to legal regulations after they have been published.

# The Preparation of Consolidated Financial Statements

The consolidated financial statements are prepared in accordance with Communiqué Serial II, No:14.1, "Principles of Financial Reporting in Capital Markets" published in the Official Gazette numbered 28676 on 13 June 2013. According to Article 5 of the Communiqué, consolidated financial statements are prepared in accordance with the Turkish Accounting Standards issued by Public Oversight Accounting and Auditing Standards Authority. Turkish Accounting Standards, Turkish Financial Reporting Standards and its addendum and interpretations.

# **Basis of Consolidation**

The companies are subject to "Complete Consolidation Method" if direct TRY or indirect TRY 50% or more than 50% of their shares or over 50% of their voting rights or the controlling rights regarding to companies' operations are belonging to the Parent Company. Parent Company has controlling rights if it is able to govern the financial and operating policies of an enterprise so as to benefit from its activities. The companies which have continuous relationship on management and power to govern Parent Company's policies and/or which have direct or indirect capital and management relationship or which have voting share of Parent Company between the rates 20-50% are accounted by using equity pick-up method.

#### **Principles of Complete Consolidation**

The principles of consolidation followed in the preparation of the accompanying financial statements are as follows:

- The financial statements of the consolidated subsidiaries have been equipped according to the accounting principles of the Parent Company.
- The share of the Parent Company in the shareholders equity of subsidiaries is eliminated from the financial of subsidiaries these are adjusted according to the accounting principles of financials of the Parent Company.
- All significant intercompany transactions and balances between the Parent Company and the subsidiaries have been comparatively eliminated.
- The minority part of shareholders' equity including paid capital of the companies subject to consolidation is classified as "Minority Interest" in accompanying financial statement.
- Shares of the Parent Company owned by the subsidiaries within the scope of consolidation, if any, have been mutually eliminated with the capital of the Parent Company.
- The income statements of the Parent Company and the subsidiaries are consolidated a line by line basis and the transaction between companies are eliminated mutually. Consolidation of income statements of subsidiaries held in an audit period are based on the investment date and the items after the holding date are included (Except for business combinations under common control).
- The portion of the third parties other than consolidated companies in the net income or losses of the subsidiaries are classified as "Minority Interest" in the income statements.

As of 31 December 2022, the companies subject to "complete consolidation method" if directly or indirectly 50% or more than 50% of their shares or over 50% of their voting rights or the controlling rights regarding to companies' operations are belonging to the Parent Company are as following:

	Ownership of the Parent through the Equity Minority		
			Minority
	Participations		Interest
	(Direct+		
	(Direct)	Indirect)	Ratio
ELD Bilişim Sanayi Ticaret Anonim Şirketi	100.00%	100.00%	0.00%

As of 31 December 2021, the companies subject to "complete consolidation method" if directly or indirectly 50% or more than 50% of their shares or over 50% of their voting rights or the controlling rights regarding to companies' operations are belonging to the Parent Company are as following:

	Ownership of the Parent through the Equity Minority		
			Minority
	Participations		Interest
		(Direct+	
	(Direct)	Indirect)	Ratio
ELD Bilişim Sanayi Ticaret Anonim Şirketi	100.00%	100.00%	0.00%

As of 31 December 2020, the companies subject to "complete consolidation method" if directly or indirectly 50% or more than 50% of their shares or over 50% of their voting rights or the controlling rights regarding to companies' operations are belonging to the Parent Company are as following:

	Ownership of the Parent through the Equity Participations		Minority Interest
	(Direct)	(Direct+ Indirect)	Ratio
ELD Bilişim Sanayi Ticaret Anonim Şirketi (*)	50.00%	50.00%	50.00%

(\*) Based on the agreements between the Parent Company and Hasan Cengiz Bayrak, who is the partner of ELD Bilişim Sanayi Ticaret Anonim Şirketi, dated 11 March 2019 and 06 January 2020, the Parent Company has the power to manage ELD Bilişim Sanayi Ticaret Anonim Şirketi with full authority. Since the Parent Company has the right to manage its subsidiary with full authority, the financial statements of the relevant subsidiary have been consolidated with the financial statements of the Parent Company using the full consolidation method.

# Accounting Standard Policy

Consolidated financial statements are prepared by adopting standard accounting policy for similar transactions and other transactions within the similar circumstances. If similar transactions are booked different than in other company's financial statements subject to consolidation, in the course of the preparation of consolidated financial statements, they are adjusted as of necessity.

Financial statements of the company have been prepared by adopting standard accounting policy for similar transactions and other transactions within the similar circumstances. The similar transactions are booked different in booking of subsidiary company than in parent company's financial statements subject to consolidation with equity pick-up, in the course of the preparation of consolidated financial statements, they have been adjusted accordingly to make the accounting policy uniform.

# **Assumption of Going Concern**

The accompanying consolidated financial statements have been prepared assuming that the group will continue to generate benefit from its assets and fill its liabilities in the following year under the natural course of its activities based on the assumption of continuity of business.

# Offsetting

Financial assets and liabilities are offset and the net amount is reported in the consolidated balance sheet when there is a legally enforceable right to set-off the recognized amounts and there is an intention to settle on a basis, or realize the asset and settle the liability simultaneously.

# **Comparative Information and Previous Periods Adjustments**

For the purpose of conducting a comparison of financial position and performance trend, Group's current consolidated financial statements are prepared comparative with previous periods. The Group has been consolidated to the accompanying curent financial statements by complete consolidation method as of acquasition date. Therefore, the accompanying financial statements of the year ended at 31 December 2021 consist of unconsolidated financial datas. In order to comply with the presentation of the current period financial statements, comparative information is reclassified when deemed necessary and significant differences are disclosed.

# 2.b Changes in Accounting Policies

A company only could change it s accounting policy under following circumstances;

- If a Standard or Interpretation makes it necessary or
- If the change make effect of operations or incidents on financial position and performance or cash flows more appropriate and reliable

Financial statements have to be comparable to see trends in financial position of companies, performance and cash flows for user of financial statements. This is why, if the change is not granting one of above conditions, each and fiscal periods has to be applied same accounting policy.

#### **Changes in Accounting Estimates and Errors**

The accompanying financial statements necessitate that some predictions about income and expenses regarding possible assets and liabilities in the financial statements prepared by group management to be compatible with statements required by Turkish Accounting Standards. Realized amounts can differ from the predictions. These predictions are observed regularly and reported periodically in income statements.

The important assumptions and evaluations made by considering the main sources of the estimates that may have a significant impact on the amounts reflected in the financial statements and the future sources of estimates existing on the financial statement date are as follows:

#### Provisions for doubtful receivables

However, it reflects the amounts it believes to cover future losses from receivables at risk of non-collection under the current economic conditions. While evaluating whether the receivables are impaired or not, the past performances of borrowers other than the related institution and permanent customers, their credibility in the market and the performance of the consolidated financial statements until the approval date of the consolidated financial statements are also taken into consideration. As of the statement of financial position, the provisions for doubtful receivables are reflected in Note 10.

#### Provision for inventory impairment

Regarding stock depreciation, the physical and historical inventories are examined, their availability is determined in line with the opinions of the technical personnel and a provision is made for items that are not expected to be used (Note 14).

#### *Deferred finance income / expense*

In calculating the cost of trade receivables and payables, which are amortized by using effective interest method, expected collection and payment terms are taken into consideration according to the available data on receivables and payables.

#### Useful lives of tangible and intangible fixed assets

On Group assets' depreciation, in 2.c note taking into account also separates the useful lives. Information on useful lives explained in 2.c note.

#### Development costs

The application of research findings or other information to a plan to produce new, unique and significantly improved products, processes, systems and products is defined as development and the costs incurred for these activities are capitalized by the Group. While capitalizing the remuneration of the personnel directly involved in the creation of the asset, the Group Management considers how much time each personnel spends in research and development activities. Personnel costs related to research activities are recorded as direct expense when incurred.

# Provision for litigation

While reserving provisions for litigation, the probability of losing related lawsuits and the results to be incurred in case of loss are evaluated in line with the opinions of the Group's legal counsel. Explanations regarding the provisions that the Group Management deems necessary in accordance with the best estimations made by using the available data are included in Note 22.

# Warranty service expense provision

Provisions for warranty service expenses include labor and similar expenses in general for the goods and services sold without charge to the customer under the warranty. The service costs that may arise in the following years related to the sales recorded as revenue in the current period are accounted for in the related period as warranty service expense provisions, taking into account the short and long-term distinction, as a result of estimations based on the experience of the Group management (Note 22).

# Costs of order-based software

The Group uses the percentage completion rate method in accounting for the costs of software expenditures made on order basis in the profit or loss statement. The cost of the project can be determined by calculating the ratio of the contract expense realized up to a certain date to the estimated total cost of the contract and/or the total vested sales.

#### Retirement pay provision

The severance pay liability is determined by actuarial calculations based on a number of assumptions, including discount rates, future salary increases and employee turnover rates. As these plans are long term, these assumptions contain significant uncertainties. Details on provisions for employee benefits are included in Note 24.

# Deferred tax

The Group accounts for deferred tax assets and liabilities for temporary timing differences arising from differences between tax-based legal financial statements and financial statements prepared in accordance with TFRS. These differences arise from the fact that some income and expense items are included in different periods in the financial statements prepared in accordance with TFRS and financial statements. The Group has deferred tax assets consisting of deductible temporary differences that may occur in the future. Partially or fully recoverable amount of deferred tax assets are estimated under current conditions. During the evaluation, future profit projections, losses in current periods, unused losses and other tax assets can be used. As a result of the evaluations, as of 31 December 2022, 2021 and 2020, temporary differences arising from tax deductions can be foreseen and deferred tax assets will be deemed to be deemed to be available within the framework of tax laws within the period that the tax reduction right can continue. Details on deferred tax calculations as of the relevant statement of financial position are provided in Note 33.

# The New International Financial Reporting Standards, Amendments

As of 31 December 2022, adopted in the preparation of financial statements for the end of the accounting period of the accounting policies summarized below as of 1 January 2021 applies to new and changed Turkey Accounting Standards ("TAS") / IFRS and IAS / IFRS review except as consistent with those used in the previous year It was applied. The effects of these standards and interpretations on the financial position and performance of the Group are explained in the related paragraphs.

New and amended TFRS Standards that are effective for the current year:

Amendment to IFRS 16, 'Leases' – Covid-19 related rent concessions Extension of the practical expedient As a result of the coronavirus (COVID-19) pandemic, rent concessions have been granted to lessees. In May 2020, the IASB published an amendment to IFRS 16 that provided an optional practical expedient for lessees from assessing whether a rent concession related to COVID-19 is a lease modification. On 31 March 2021, the IASB published an additional amendment to extend the date of the practical expedient from 30 June 2021 to 30 June 2022. Lessees can elect to account for such rent concessions in the same way as they would if they were not lease modifications. In many cases, this will result in accounting for the concession as variable lease payments in the period(s) in which the event or condition that triggers the reduced payment occurs.

Amendments to IFRS 7, IFRS 4 and IFRS 16 Interest Rate Benchmark Reform Phase 2; The Phase 2 amendments address issues that arise from the implementation of the reforms, including the replacement of one benchmark with an alternative one. The Phase 2 amendments provide additional temporary reliefs from applying specific IAS 39 and IFRS 9 hedge accounting requirements to hedging relationships directly affected by IBOR reform.

A number of narrow-scope amendments to IFRS 3, IAS 16, IAS 37 and some annual improvements on IFRS 1, IFRS 9, IAS 41 and IFRS 16; effective from Annual periods beginning on or after 1 January 2022.

- IFRS 3 'Business combinations' update a reference in IFRS 3 to the Conceptual Framework for Financial Reporting without changing the accounting requirements for business combinations.
- IAS 16 'Property, plant and equipment' prohibit a company from deducting from the cost of property, plant and equipment amounts received from selling items produced while the company is preparing the asset for its intended use. Instead, a company will recognise such sales proceeds and related cost in profit or loss.
- IAS 37 'Provisions, contingent liabilities and contingent assets' specify which costs a company includes when assessing whether a contract will be loss-making.

Annual improvements make minor amendments to IFRS 1, 'First-time Adoption of IFRS', IFRS 9, 'Financial instruments', IAS 41, 'Agriculture' and the Illustrative Examples accompanying IFRS 16, 'Leases'.

Standards, amendments and interpretations that are issued but not effective as at 31 December 2022:

**IFRS 17, 'Insurance Contracts'**; effective from annual periods beginning on or after 1 January 2023. This standard replaces IFRS 4, which currently permits a wide variety of practices in accounting for insurance contracts. IFRS 17 will fundamentally change the accounting by all entities that issue insurance contracts and investment contracts with discretionary participation features.

Amendments to IFRS 17 and IFRS 4, 'Insurance contracts', deferral of IFRS 9; effective from annual periods beginning on or after 1 January 2021. These amendments change the fixed date of the temporary exemption in IFRS 4 from applying IFRS 9, Financial Instrument until 1 January 2023. The amendments are not expected to have significant impact over financial position or performance of the Company.

Amendments to IAS 1, Presentation of financial statements' on classification of liabilities; Effective for annual reporting periods beginning on or after 01 January 2024. These narrow-scope amendments to IAS 1, 'Presentation of financial statements', clarify that liabilities are classified as either current or non-current, depending on the rights that exist at the end of the reporting period. Classification is unaffected by the expectations of the entity or events after the reporting date (for example, the receipt of a waiver or a breach of covenant). The amendment also clarifies what IAS 1 means when it refers to the 'settlement' of a liability.

**Narrow scope amendments to IAS 1, Practice statement 2 and IAS 8,** effective from annual periods beginning on or after 1 January 2023. The amendments aim to improve accounting policy disclosures and to help users of the financial statements to distinguish between changes in accounting estimates and changes in accounting policies.

Amendment to IAS 12 – Deferred tax related to assets and liabilities arising from a single Transaction, from annual periods beginning on or after 1 January 2023. These amendments require companies to recognise deferred tax on transactions that, on initial recognition give rise to equal amounts of taxable and deductible temporary differences.

**TFRS 16, Sale and leaseback transactions;** Effective for annual reporting periods beginning on or after 01 January 2024. These changes include the sale and leaseback requirements in IFRS 16 that describe how an entity accounts for a sale and leaseback transaction after the transaction date. Sales and leaseback transactions where some or all of the lease payments consist of variable lease payments that are not tied to an index or rate are likely to be affected.

These changes have no impact on the consolidated financial position and performance of the Group.

# 2.c Summary of Significant Accounting Policies

# **Cash and Cash Equivalents**

Cash and cash equivalents comprise cash on hand and demand deposits and other short-term highly liquid investments which their maturities are three months or less from date of acquisition and that are readily convertible to a known amount of cash and are subject to an insignificant change in value. The carrying amount of these assets approximates their fair value.

# **Financial Instruments**

IFRS 9 sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard replaces TAS 39 Financial Instruments: Recognition and Measurement.

The last version of IFRS 9 includes a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements and also includes guidance issued in previous versions of IFRS 9. IFRS 9 is effective for periods beginning on or after 1 January 2018.

# Classification of financial assets and liabilities

IFRS 9 largely retains the existing requirements in TAS 39 for the classification and measurement of financial liabilities. However, it eliminates the previous TAS 39 categories for financial assets of held to maturity, loans and receivables and available for sale.

The adoption of IFRS 9 has not had a significant effect on the Group's accounting policies related to financial liabilities and derivative financial instruments. The impact of IFRS 9 on the classification and measurement of financial assets is set out below.

Under IFRS 9, on initial recognition, a financial asset is classified as measured at: amortized cost; fair value through other comprehensive income (FVOCI) – debt investment; FVOCI – equity investment; or FVTPL. The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. Derivatives embedded in contracts where the host is a financial asset in the scope of the standard are never separated. Instead, the hybrid financial instrument as a whole is assessed for classification.

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- It is held within a business model whose objective is to hold assets to collect contractual cash flows and

- Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt investment is measured FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- It is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and

- Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis. All financial assets not classified as measured at amortized for the FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized for the at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

A financial asset (unless it is a trade receivable without a significant financing component that is initially measured at the transaction price) is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition.

# Impairment of financial assets

IFRS 9 replaces the 'incurred loss' model in TAS 39 with an 'expected credit loss' ("ECL") model. The new impairment model applies to financial assets measured at amortized cost and contract assets, but not to investments in equity instruments. Under IFRS 9, credit losses are recognized earlier than under IAS 39. The financial assets at amortized cost consist of trade receivables, cash and cash equivalents, and corporate debt securities.

Under IFRS 9, loss allowances will be measured on either the following bases:

- 12 month ECLs: these are ECLs that result from possible default events within the 12 months after the reporting date and,

- Lifetime ECLs: these are ECLs that result from all possible default events over the expected life of a financial instrument.

The Group has elected to measure loss allowances for trade receivables and contract assets at an amount equal to lifetime ECLs. When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and including forward-looking information.

# Financial liabilities

Debt and equity instruments issued by the Group are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement entered into and the definitions of a financial liability and an equity instrument. An equity instrument is ant contract that evidences a residual interest in the asset of the Group after deducting all of its liabilities.

Financial liabilities at fair value reflected as profit or loss classified as financial liabilities or other financial liabilities.

# Financial liabilities at fair value through other comprehensive income

The effective interest method calculates the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate discounts the estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period. Financial assets at fair value through other comprehensive income include "derivatives" items in the statement of financial position. Derivative instruments are recognized as an asset if the fair value is positive and as a liability if the fair value is negative. Derivative instruments of the Group consist of forward transactions.

#### Other financial liabilities

Other financial liabilities, including financial liabilities, are initially recognized at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortized cost using the effective interest method plus the interest expense recognized on an effective yield basis.

The effective interest method calculates the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate discounts the estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

# Trade Receivables

Trade receivables arising from the provision of products or services to the buyer are recognized from the amortized value of the receivables recorded from the original invoice value in the subsequent periods with the effective interest method. Short-term receivables with no determined interest rates are shown in the invoice amount if the effect of the original effective interest rate is not very large.

The "simplified approach" is applied within the scope of impairment calculations of trade receivables that are recognized at amortized cost in the financial statements and do not contain a significant financing component (with a maturity of less than 1 year). With this approach, in cases where trade receivables are not impaired for certain reasons (except for the impairment losses incurred), the provisions for losses related to trade receivables are measured at an amount equal to "lifelong expected credit losses".

In the event that all or some of the amount of the receivable that is impaired is collected following the provision for impairment, the amount collected is deducted from the provision for impairment and recorded in other income from the main activities.

Maturity difference income / expenses related to commercial transactions and exchange rate profit / loss are recognized in the statement of "Other Income / Expense from Main Operations" in the profit or loss statement.

# **Revenue From Contracts with Customers**

Assets defined as contract assets in TFRS 15 are accounted for in this account item. According to IFRS 15, an entity's right to consideration in exchange for goods or services that the entity has transferred to a customer when that right is conditioned on something other than the passage of time (for example, the entity's future performance). The total amount of contract assets is shown separately in the financial position statement.

# **Financial Liabilities**

Financial liabilities are measured at fair value at initial recognition. Transaction costs directly attributable to the burden of the related financial liability are also added to the fair value.

The effective interest method calculates the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate discounts the estimated future cash payments through the expected life of the financial liability or where appropriate, a shorter period.

# **Trade payables**

Trade payables are the payments to be made in relation to the goods and services provided from the suppliers within the ordinary activities. Trade payables are initially measured at fair value and subsequently measured at amortized cost using the effective interest method.

# Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories includes all costs of purchase, costs of conversion (direct labour and production overhead) and other costs incurred in bringing the inventories to their present location and condition. Cost is calculated by weighted average cost formula for trade goods. The cost of software programs made to order is calculated according to the real lot cost method. In cases where the revenue related to the service provided (order software projects) is not reflected as income in the financial statements, the related expenses are reflected to the inventory account. The cost of inventories of project-style software programs mainly includes the labor and other costs of personnel directly involved in the delivery of the service, including the personnel performing the control operations, and the overheads that may be associated with them. Labor fees and other related expenses of sales and general management personnel are not included in the cost of the service, that is, in the inventory. These expenses are recognized as expense in the period in which they are incurred.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale. Inventory impairment provision amounts that reduce inventories to their net realizable value and losses related to inventories are recognized as expense in the period in which the reduction and losses occur. The amount of the inventory impairment loss canceled due to the increase in the net realizable value is accounted for in a way that reduces the accrued selling cost of the period in which the cancellation occurred. Net realizable value is reviewed for each financial statement period. In cases where the conditions that previously caused the inventories to be reduced to net realizable value no longer apply or an increase in net realizable value is proven due to changing economic conditions, the reserve for impairment is reversed (the amount canceled is limited to the amount of impairment previously allocated).

# **Tangible Fixed Assets**

Tangible fixed assets are shown by deducting accumulated depreciation from the acquisition cost, if any, after deducting the scrap value. Assets subject to depreciation are subject to pro-rata depreciation based on their estimated economic lives over their cost amounts, using the straight-line method of depreciation, taking into account the date they are active. The economic life and depreciation method are regularly reviewed, and accordingly, it is checked whether the method and the depreciation period are in line with the economic benefits to be obtained from the relevant asset, and adjustments are made when necessary. The land is not subject to depreciation as its useful life is considered indefinite.

The cost value of the property, plant and equipment; The purchase price, import duties and non-refundable taxes consist of expenses incurred to prepare the property, plant and equipment for use. Expenses such as repair and maintenance that occur after the use of tangible fixed assets are recognized in the profit or loss statement in the period in which they are incurred. If the expenditures provide an economic value increase in the future use of the related property, plant and equipment, these expenditures are added to the cost of the asset.

Leasehold improvements include the expenses incurred for the leased property and are depreciated over the useful life of the leased property where the useful life is longer than the lease term, and over the useful life if it is short.

The depreciation rates for property, plant and equipment, which approximate the useful economic lives of these assets, are as follows:

	<u>Useful life</u>
Motor vehicles	4-10 years
Office equipment	3-10 years
Leasehold improvements	Rent period

Maintenance and repair expenses are recorded in the income statement in the period in which they are incurred. Costs related to the primary renewals are added to this cost of assets in the expected condition that providing economical profit with the better performance than the situation before renewals. Expenses which were made after the activation added to the cost of assets are put to amortization pursuant to economical lifetime of related assets. Group, value of the part that was changed in the range of expenses which was made after activation removes from income statement regardless to put the amortization independently to the other part.

# **Right of Use Assets**

The Group accounts for its use right assets on the date of the financial lease contract (for example, as of the date when the related asset is suitable for use). The right of use assets are calculated by deducting the accumulated depreciation and impairment losses from the cost value. This figure is also adjusted in case of revaluation of operating lease liabilities.

The cost of the right of use asset includes:

(a) the first measurement of the lease obligation,

(b) the amount obtained from all lease payments made before or before the lease actually started, by deducting all lease incentives received, and

(c) All initial costs incurred by the Group.

Unless the transfer of the ownership of the underlying asset to the Group is reasonably finalized at the end of the lease term, the Group is subject to depreciation of the right to use until the end of the useful life of the underlying asset. Right of use assets are subject to impairment assessment.

The depreciation rates for right of use assets, which approximate the useful economic lives of these assets, are as follows:

	<u>Useful life</u>
Buildings	3-5 years
Motor vehicles	1-3 years

#### Lease Obligations

The Group measures the lease obligation based on the present value of the lease payments that were not paid on the date the lease actually began.

The lease payments included in the measurement of the lease obligation at the date of the lease actually consist of the following payments to be made for the right of use of the underlying asset during the lease period and not paid at the date when the lease actually started:

(a) Fixed payments,

(b) Variable lease payments based on an index or rate, made using an index or rate at the date when the first measurement was actually started,

(c) Amounts expected to be paid by the Group within the scope of residual value commitments

(d) the price of use of this option if the Group is reasonably sure that it will use the purchase option; and

(e) if the rental period indicates that the Group will use an option to terminate the lease, penalties for termination of the lease.

Variable lease payments that do not depend on an index or rate are recorded as expenses in the period when the event or condition that triggered the payment occurred. If the Group can easily determine the revised discount rate for the remainder of the lease term and the implied interest rate on the lease; In case it cannot be determined easily, it determines the alternative borrowing interest rate on the date of the Group's reevaluation.

The Group measures the lease obligation after the lease actually starts as follows:

- (a) Increases the carrying amount to reflect the interest on the lease obligation, and
- (b) Reduces the carrying value to reflect the rent payments made.

In addition, in the event of a change in lease duration, a change in substance of fixed lease payments, or a change in the assessment of the option to purchase an underlying asset, the value of financial lease liabilities is re-measured.

# Extension and early termination options

A lease obligation is determined by considering the extension of the contracts and early termination options. Most of the extension and early termination options included in the contracts consist of options that are jointly applicable by the Group and the lessor. However, if such extension and early termination options are at the Group's discretion in accordance with the contract and the use of the options is reasonably certain, the lease term shall be determined by taking this issue into account. If there is a significant change in the conditions, the evaluation is reviewed by the Group.

# **Facilitating Practices**

The Group applies the short-term lease registration exemption to short-term machinery and equipment and low-value real estate lease agreements (i.e., assets with a rental period of 12 months or less starting from the start date and which do not have a purchase option). At the same time, it applies the exemption for the recognition of lower-value assets to the fixed assets, which are considered to be of low value. Short-term lease agreements and leases of lower-value assets are accounted for as expense on a straight- line basis over the term of the lease.

A single discount rate is applied to a portfolio of leases with reasonably similar characteristics (such as leases with a similar remaining lease term for a similar asset class in a similar economic environment).

# Intangible Assets

# Intangible Assets Acquired

Intangible assets acquired include acquired usage rights, information systems and other identifiable rights. Intangible assets with finite lives are presented at cost less their residual value, if any, less accumulated amortization and accumulated impairment losses. These assets are amortized using the straight-line method over their expected useful lives. The expected useful life and depreciation method are reviewed annually to determine the possible effects of changes in estimates and changes in estimates are accounted for prospectively. The useful lives of the Group's intangible assets range from 3 to 12 years.

# Computer Software

Purchased computer software is capitalized over the costs incurred during its purchase and during the period from purchase until it is ready for use.

# Research and Development Costs

Planned activities to obtain new technological information or findings are defined as research and research expenses incurred at this stage are recorded as expense when incurred.

The application of research findings or other information to a plan prepared to produce new or significantly improved products, processes, systems or services is defined as development and is recognized as intangible assets resulting from development if all of the following conditions are met.

Internally generated intangible assets resulting from development activities (or the development phase of an internal project) are recognized only when all the following conditions are met:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale,

- Its intention to complete the intangible asset and use or sell it,

- Its ability to use or sell the intangible asset. How the intangible asset will generate probable future economic benefits,

- The availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset and

- Its ability to reliably measure the expenditure attributable to the intangible asset during its development.

The amount of intangible assets created internally is the total amount of expenses incurred since the intangible asset meets the above-mentioned recognition conditions. When internally generated intangible assets cannot be recognized, development expenditures are recorded as expense in the period in which they are incurred. After initial recognition, internally generated intangible assets, like separately purchased intangible assets, are carried at cost less accumulated depreciation and accumulated impairment losses.

The useful lives of development costs are not more than 10 years, although they are evaluated on a per-project basis.

#### Sale of Intangible Assets

An intangible asset is derecognised when it is disposed of or when future economic benefits are not expected from its use or sale. The profit or loss resulting from the derecognition of an intangible asset is calculated as the difference between the net proceeds from the disposal of the assets and their carrying amount, if any. This difference is recognized in profit or loss when the related asset is taken out of the balance sheet.

# **Impairment of Assets**

At each reporting date, Group assesses whether there is an impairment indication for the assets, except for the deferred income tax asset that are stated at revalued amounts as of reporting date. When an indication of impairment exists, Group estimates the recoverable amounts of such assets. An impairment loss is recognized for the amount by which the carrying amount of the asset or any cash generating unit of that asset exceeds its recoverable amount which is the higher of an asset's net selling price and value in use. All impairment losses are accounted for in the statement of comprehensive income.

The criteria that the Group uses to determine that there is objective evidence of an impairment loss include:

- Significant financial difficulty of the issuer or obligor,

- A breach of contract, such as a default or delinquency in interest or principal payments,

- For economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider,

- It becomes probable that the borrower will enter bankruptcy or other financial reorganization,

- Observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of financial assets.

# Mergers and Goodwill

Business merger and acquisition is combining of two separate legal entities or organizations into an entity that makes reporting. Business merger is accounted based on acquisition method within the context of IFRS 3 (Note 4).

Acquisition cost contains the fair value of assets given in purchase date; issued capital instruments, assumed and realized payables due to change, the costs that can be associated with additional acquisition. If the business merger agreement includes articles that foresees that cost can be adjusted according to the future actions, this adjustment is probable, and this adjustment is include into merger cost that formed on the day of acquisition when the value is detected. Purchase-related costs are expensed in the period in which they are incurred. Goodwill arising from the acquisition of subsidiaries, acquisitions of associates and establishment of joint ventures is the portion of the consideration paid in excess of the fair value of the Group's net identifiable assets, liabilities and contingent liabilities in the acquiree and its non-controlling interest in the acquiree.

The difference between the acquisition cost coming from purchase of an organization and fair value of identifiable asset, liability and conditioned liabilities is accounted as goodwill in consolidated financial statements. If real value of acquired assets, liability and contingency liabilities exceeds the business merger cost, then the difference is accounted in the consolidated income statements as goodwill.

For impairment testing, goodwill is allocated to cash-generating units. Distribution is made to cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arises. Each unit or group of units to which the goodwill is distributed is the smallest asset group of the entity in which the goodwill is monitored for internal managerial purposes. Goodwill is monitored on the basis of operating segments. Impairment reviews of goodwill are performed annually or more frequently when events or changes in circumstances indicate the possibility of impairment. The higher of the carrying amount of the goodwill, its value in use and its fair value less costs to sell, is compared with its recoverable value. In case of any impairment, the loss is recognized immediately and is not reversed in the following period.

Legal mergers between entities controlled by the Group are not considered within the scope of TFRS 3. Therefore, goodwill is not calculated in such mergers. In addition, transactions between parties in legal mergers are subject to adjustments during the preparation of the consolidated financial statements.

# Partial share purchase and sale transactions with minority interests

The Group considers the purchase and sale transactions of the shares of minority interests and the partnerships that it currently controls as transactions between the equity holders of the Group. Accordingly, in the purchase of additional shares from minority interests, the difference between the acquisition cost and the book value of the company's net assets in proportion to the purchased shares is accounted for under equity. In the sale of shares to minority interests, losses or gains resulting from the difference between the sales price and the book value of the company's net assets in proportion to the sold share are also accounted for under equity.

#### Fair Value Measurement

Determination of fair values, fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability. Fair value, according to valuation techniques used is classified into the following levels:

Level 1: For identical assets or liabilities in active markets (unadjusted) prices;

Level 2: Other than quoted prices in level 1 and asset or liability, either directly (as prices) or indirectly (i.e. derived from prices) observable data;

Level 3: Asset or liability is not based on observable market data in relation to the data (no observable data).

# **Borrowing Cost**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization. All of the other borrowing costs are recorded in the income statement in the period in which they are incurred. There are no capitalized borrowing costs for the periods ended at 31 December 2022, 2021 and 2020.

# Taxation

Taxes on income for the period comprise current tax and the change in the deferred taxes.

# Current tax provision

The charge for current tax is based on the results for the period as adjusted for items which are non-assessable or disallowed. Taxable profit differs from profit as reported in the income statement because it excludes terms of income or expense that taxable or deductible in other years and it further excludes items that are never taxable or deductible.

# <u>Deferred tax</u>

Deferred tax is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases use in the computation of taxable profit and are accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized for all deductable temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences arisen from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit not the accounting profit.

Deferred tax liabilities are recognized for taxable temporary differences. It associates with investments in subsidiaries and associates and interests in joint ventures, except where the company is able to control the reversal of the temporary differences. It is probable that the temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amounts of deferred tax assets is reviewed at each balance sheet date and reduce to extent that is no longer probable that sufficient taxable profits will be available to allow all part of the assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and the tax laws) that have been enacted or substantively enacted by the balance sheet date. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

Current and deferred tax are recognized as an expense or income in profit or loss, except when they relate to items credited or debited directly to equity, in which case the tax is also recognized directly in equity, or where they arise from the initial accounting for a business combination. In the case of a business combination, the tax affect is taken into account in calculating goodwill or determining the excess of the acquirer's interest in the net fair value of the acquirer's identifiable assets liabilities and contingent liabilities over cost.

## **Provisions, Contingent Liabilities and Assets**

#### **Provisions**

Provisions are recognized when an enterprise has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

## Contingent Liabilities and Assets

Transactions that may give rise to contingencies and commitments are those where the outcome and the performance of which will be ultimately confirmed only on the occurrence or non occurrence of certain future events, unless the expected performance is not very likely. Accordingly, contingent losses are recognized in the financial statements of Group if a reasonable estimate of the amount of the resulting loss can be made. Contingent gains are reflected only if it is probable that the gain will be realized.

#### **Related Parties**

In the presence of one of the following criteria, parties are considered as related to Group:

(a) Directly, or indirectly through one or more intermediaries, the party,

(i) Controls, is controlled by, or is under common control with, Group (this includes parents, subsidiaries and fellow subsidiaries);

(ii) Has an interest in Group that gives it significant influence over the Company; or

(iii) Has joint control over Group;

(b) The party is an associate of Group,

(c) The party is a joint venture, in which Group is a venture,

(d) The party is member of the key management personnel of Group or its parent,

(e) The party is a close member of the family of any individual referred to in (a) or (d),

(f) The party is an entity that is controlled, jointly controlled or significantly influenced by, or for which significant voting power in such entity resides with, directly or indirectly, any individual referred to in (d) or (e) (g) The party has a defined benefit plan for the employees of the Group or a related party of the Group.

Transactions with related parties are transfer of resources or obligations between related parties, regardless of whether a price is charged. Group, interacts with its related parties within the frame of ordinary business activities (Note 6).

## **Foreign Currency Assets and Liabilities**

Foreign currency transactions are entered in the accounts with current rates in transaction date. Foreign currency assets and liabilities in the balance sheet are converted to the TRY as the rates in the balance sheet date. Foreign exchange profit and loss are reflected to the income statements. The Group carried out the measurements in accordance with the announcement of the Public Oversight, Accounting and Auditing Standards Authority, dated 15 March 2021, "About the Next Measurement of Foreign Currency Monetary Items According to Turkish Accounting Standards".

The exchange rates used for the amounts classified in the assets section of the financial position statement at the end of the periods are as follows:

	31.12.2022	31.12.2021	31.12.2020
USD	18.6983	13.3290	7.4194
EURO	19.9349	15.0867	9.1164
GBP	22.4892	17.9667	10.1142

The exchange rates used for the amounts classified in the liabilities section of the financial position statement at the end of the periods are as follows:

	31.12.2022	31.12.2021	31.12.2020
USD	18.7320	13.3530	7.4327
EURO	19.9708	15.1139	9.1329
GBP	22.6065	18.0604	10.1669

## **Segment Reporting of Operation Results**

A business segment is distinguishable component of an enterprise that is engaged in providing an individual product or service or a group of related products or services and that is subject to risks and returns that are different from those of other business segments. A geographical segment is a distinguishable component of an enterprise that is engaged in providing products or services within a particular economic environment and that is subject to risks and returns that are different from those of components operating in other economic environments.

A reportable segment is business segment or a geographical segment identified based on the foregoing definitions for which segment information is required to be disclosed. A business segment or geographical segment should be identified as a reportable segment if a majority of its revenue is earned from sales to external customers and its revenue from sales to external customers and from transactions with other segments is 10% or more of the total revenue, external and internal, of all segments; or its segment result, whether profit or loss, is 10% or more of the result of all segments in profit or the result of all segments in loss, whichever is the greater in absolute amount; or its assets are 10% or more of the total assets of all segments.

The Group carries out its activities in the same geographical region and in different sectors. For this reason, segment reporting is presented on sectoral basis. (Note 5).

## **Employee Benefits / Severance Pay Provision**

#### Severance Pay

Under Turkish Labor Law, Group is required to pay termination benefits to each employee who has completed one year of service and whose employment is terminated without due cause, or who retires in accordance with social insurance regulations or is called up for military service or dies. As of 31 December 2022 payments are calculated on the basis of 30 days' pay limited to a maximum of TRY 15,371 (31 December 2021: TRY 8,285, 31 December 2020: TRY 7,117) per year of employment at the rate of pay applicable at the date of retirement.

Group calculates provisions for severance pay in the attached consolidated financial statements in consideration of previous year's experiences on deserving severance pay and also, discount rate generated from effective interest rate and inflation on balance sheet period was included in calculations. All of profits and losses except calculated actuarial profit / (loss) were shown in statements of income, actuarial profit / (loss) was shown in statements of changes in equity.

The rates of basic assumptions used at balance sheet date are as follows:

	31.12.2022	31.12.2021	31.12.2020
Interest rate	18.27%	14.75%	15.75%
Inflation rate	15.75%	13.00%	14.60%
Real discount rate	2.17%	1.55%	1.00%
Rate that is used for the probability of retirement	84.62%	87.71%	90.40%

## Social Insurance Premium

Group pays social security contribution to social security organization compulsorily. As long as group pays these premiums, it has no liability. These premiums are reflected as personnel expenses in the period in which they are paid.

#### Dividends

Dividends receivable are recognized as income in the period when they are declared and dividends payables are recognized as an appropriation of profit in the period in which they are declared.

## **Paid in Capital**

Common stocks are classified to equity. Costs related to new shares and option issued, are shown in equity by deducting the collected amounts whose tax effect was deducted.

#### **Government Incentive and Grants**

It is a procedure to assist the companies that are unable to achieve certain businesses. It is to stimulate the businesses with the incentives. Government incentives, including those followed at their fair values will be included in the financial statements only if there is reasonable assurance that the Company will fulfill all required conditions and acquire the incentive.

Government incentives, including non-monetary grants at fair value, are included in the financial statements only if there is reasonable assurance that the Company will fulfill all required conditions and acquire the incentive.

## **Events After Reporting Period**

Although post balance sheet events arise after the explanation of the financial information to the public or any announcement related to profitability, it encloses all the events with balance sheet date and authorization date for the diffusion of the balance sheet.

Group adjusts the amounts in the combined financial statements if there exists any events necessitates adjustment. Subsequent events are stated in the combined notes to financial statements, if they do not need adjustments.

#### Earnings / (Loss) Per Share

Earnings / (loss) per share in the combined income statements are calculated by dividing the net profit for the year by the weighted average number of ordinary shares outstanding during the year. In Turkey, companies can increase their share capital by making distribution of "bonus shares" to existing shareholders from inflation adjustment difference in shareholder's equity. For the purpose of the earnings / (loss) per share computations, the weighted average number of shares outstanding during the year has been adjusted in respect of "bonus shares" issued without corresponding change in resources by giving them retroactive effect for the period in which they were issued and each earlier period.

## Revenue

The Company has started to use the following five-step model in accounting for revenue in line with TFRS 15 "Revenue from Customer Contracts Standard", which entered into force as of 01 January 2018.

- Identification of contracts with customers
- Identification of performance obligations in contracts
- Determination of transaction value in contracts
- Distribution of transaction costs to performance obligations
- Accounting of revenue

According to this model, firstly, the committed goods or services are evaluated in each contract with customers and each commitment made to transfer the said goods or services is determined as a separate performance obligation. Afterwards, it is determined whether performance obligations will be fulfilled over time or at a certain time. If the Company transfers control of a good or service over time and therefore fulfills its performance obligations related to the sales, it takes the revenue to the financial statements over time by measuring the progress towards the fulfillment of the performance obligations.

The main revenue items of the Group are, to sale of commercial goods ("hardware") and software programs. Revenue related to performance obligations, which are in the nature of a commitment to transfer goods or services, are recognized when the control of the goods or services is in the hands of the customers.

When evaluating the transfer of control of the goods or services sold to the customer,

a) the Company has the right to collect goods related to the goods or services,

b) the ownership of the legal property of the goods or services,

c) the transfer of the possession of the goods or services,

d) the ownership of the customer's goods or services. ownership of significant risks and returns arising from ownership,

e) takes into account the conditions for the customer to accept the goods or services.

The Company does not make any adjustments to the effect of a significant financing component in the promised price at the beginning of the contract, if the period between the transfer date of the goods or service it promises to the customer and the date when the customer pays the price of this goods or service will be one year or less. On the other hand, if there is an important financing element in the revenue, the revenue value is determined by reducing the future collections with the interest rate included in the financing element. The difference is recorded in the relevant periods as other income from the main activities on an accrual basis.

## Interest Income

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount.

Interest income and foreign exchange income from commercial transactions are recognized as other income from operating activities.

Dividend income from stock investments is reflected in the financial statements when shareholders have the right to receive dividends. Dividend debts are reflected in the financial statements as a liability after the approval of the general assembly as an element of profit distribution.

# **Cash Flow Statement**

The Group prepares statement of cash flows to inform users of financial statements about changes in net assets and ability to direct financial structure, amounts and timing of cash flows according to changing situations. In the statement of cash flows, current period cash flows are grouped according to operating, financing, and investing activities. Operating cash flows resulting from activities in scope of Group's main operating scope. Cash flows related to investing activities are cash flows resulting from investing activities (fixed investments and financial investments) of the group. Cash flows related to financing activities comprise of funds used in financing activities of the Group and their repayments. Cash and cash equivalents comprise cash on hand and demand deposits and other short-term highly liquid investments which their maturities are three months or less from date of acquisition and that are readily convertible to a known amount of cash and are subject to an insignificant change in value.

## Significant Changes Regarding the Current Period

Necessary actions have been taken by the Group management to minimize the possible effects on the Group's activities and financial situation as a result of the developments and slowdowns in both the sector in which the Group is located and the general economic activity due to the Covid-19 epidemic, which has affected the whole world. Due to the measures taken and implemented throughout the country, the impact of the Covid-19 effect on the current period has decreased significantly. However, while preparing the accompanying consolidated financial statements for 31 December 2022, 2021 and 2020, the possible effects of the Covid-19 outbreak were evaluated and the estimates and assumptions used in the preparation of the consolidated financial statements were reviewed. In this context, no further impairment or provision has been identified in the accompanying consolidated financial statements as of 31 December 2022, 2021 and 2020.

# NOTE 3 – SHARES IN OTHER COMPANIES

As of 31 December 2022, the detail of Parent Company's direct or indirect shares in other companies and information of these companies is summarized as follows;

	Company thr	Ownership of the Parent Company through the		
	Subsidi	Subsidiary		
		(Direct+ (Direct) Indirect)		
	(Direct)			
ELD Bilişim	100.00%	100.00%	-	

As of 31 December 2021, the detail of Parent Company's direct or indirect shares in other companies and information of these companies is summarized as follows;

	Ownership of the Parent			
	Company thr	ough the	Minority	
	Subsidi	Subsidiary		
		(Direct+ (Direct) Indirect)		
	(Direct)			
ELD Bilişim	100.00%	100.00%	-	

As of 31 December 2020, the detail of Parent Company's direct or indirect shares in other companies and information of these companies is summarized as follows;

	Company thr	Ownership of the Parent Company through the Subsidiary		
	(Direct)	(Direct+ (Direct) Indirect)		
ELD Bilişim	50.00%	50.00%	50.00%	

For the period ended at 31 December 2022, summarized financial informations of Parent Company's subsidiary are as follows;

	Subject of				Profit / Loss for the
	Activity	Assets	Equity	Revenue	period
ELD Bilişim	Software	43,411,100	42,392,144	31,895,925	29,364,441

For the period ended at 31 December 2021, summarized financial informations of Parent Company's subsidiary are as follows;

	Subject of				Profit / Loss for the
	Activity	Assets	Equity	Revenue	period
ELD Bilişim	Software	14,094,233	13,027,702	8,740,627	7,471,824

(a) ELD Bilişim made a dividend payment of TRY 13,000,000 to Forte Bilgi İletişim Teknolojileri ve Savunma Sanayi A.Ş. The related amount has been eliminated during the consolidation.

For the period ended at 31 December 2020, summarized financial informations of Parent Company's subsidiary are as follows;

	Subject of				Profit / Loss for the
	Activity	Assets	Equity	Revenue	period
ELD Bilişim	Software	25,645,602	18,558,278	31,404,680	19,165,525

The detail information of the subsidiary are presented at Note 1.

# NOTE 4 – BUSINESS COMBINATIONS

In the accounting period ending on 31 December 2022, no business combination has occurred.

As of 31 December 2021, the detail of business combination as follows;

Forte Bilgi İletişim Teknolojileri ve Savunma Sanayi Anonim Şirketi, acquired 50% of ELD Bilişim Sanayi Ticaret Anonim Şirketi on 06 March 2019. Forte Bilgi İletişim Teknolojileri ve Savunma Sanayi Anonim Şirketi acquired with the amount of 12,500,000 TL the remaining 50% share of ELD Bilişim Sanayi Ticaret Anonim Şirketi on 03 September 2021 and increased its share in ELD Bilişim to 100%. The effect of the related share purchase transaction is accounted for in the consolidated statement of changes in shareholders' equity within the scope of "Partial share purchase and sale transactions with non-controlling interests".

## **NOTE 5 – REPORT BY SEGMENTS**

For the accounting periods ended at 31 December 2022, 2021 and 2020, the Group continues its activities in the same geographical region, in the "Commercial Activities" ("Hardware") and "Software Activities" sectors. For this reason, segment reporting is presented on sectoral basis. The Group's service revenues, which are not included in the software activities, are reported in the "Commercial Activities" sectors.

As of 31 December 2022, the segment reporting of the consolidated financial position is as follows;

	Commercial	Software		<b>T</b> 1
	Activities	Activities	Elimination	Total
The data second to a large	147.017.004	27 780 420		175 707 414
Trade receivables	147,917,994	27,789,420	-	175,707,414
Inventory	103,278,092	-	(1,666,667)	101,611,425
Tangible fixed assets	3,026,377	139,404	3,069	3,168,850
Intangible fixed assets	546	28,177,237	-	28,177,783
Financial investments	12,561,000	42,000	(12,525,000)	78,000
Prepaid expenses	8,123,172	29,487	-	8,152,659
Other current assets	84,158,268	17,969,739	(17,300,299)	84,827,708
Total Assets	359,065,449	74,147,287	(31,488,897)	401,723,839
	00.045 (00			00.045.000
Financial liabilities	98,845,699	-	-	98,845,699
Trade payables	136,807,565	1,584	-	136,809,149
Deferred income	796,385	108,222	-	904,607
Other payables and liabilities	35,559,685	909,152	(17,300,299)	19,168,538
m , 11 ' 1 ''''	272 000 224	1 010 050	(17 200 200)	255 727 002
Total Liabilities	272,009,334	1,018,958	(17,300,299)	255,727,993
Paid in capital	45,000,000	50,000	(50,000)	45,000,000
-	42,056,115	73,078,329		100,995,846
Other equity	42,030,113	13,010,329	(14,138,598)	100,995,040
Total Equity	87,056,115	73,128,329	(14,188,598)	145,995,846
Total Liabilities	359,065,449	74,147,287	(31,488,897)	401,723,839

As of 31 December 2021, the segment reporting of the consolidated financial position is a	ıs follows;
---	-------------

	Commercial	Software	<b>5</b> .11	
	Activities	Activities	Elimination	Total
Trade receivables	114,840,624	-	-	114,840,624
Inventory	28,171,861	-	-	28,171,861
Tangible fixed assets	1,497,520	202,756	3,069	1,703,345
Intangible fixed assets	844	11,281,412	-	11,282,256
Financial investments	12,525,000	-	(12,525,000)	-
Prepaid expenses	687,551	5,711,532	-	6,399,083
Other current assets	31,080,102	4,399,527	(3,622,228)	31,857,401
Total Assets	188,803,502	21,595,227	(16,144,159)	194,254,570
Financial liabilities	1,093,100	17,219	-	1,110,319
Trade payables	107,822,928	598	-	107,823,526
Deferred income	99,738	1,148,274	-	1,248,012
Other payables and liabilities	11,525,007	3,269,599	(3,622,228)	11,172,378
Total Liabilities	120,540,773	4,435,690	(3,622,228)	121,354,235
Paid in capital	45,000,000	50,000	(50,000)	45,000,000
Other equity	23,262,729	17,109,537	(12,471,931)	27,900,335
Total Equity	68,262,729	17,159,537	(12,521,931)	72,900,335
Total Liabilities	188,803,502	21,595,227	(16,144,159)	194,254,570
			· · · ·	

	Commercial Activities	Software Activities	Elimination	Total
Trade receivables	83,375,815	14,434,560	(14,434,560)	83,375,815
Inventory	32,146,060	1,266,797	-	33,412,857
Tangible fixed assets	1,355,528	295,282	3,069	1,653,879
Intangible fixed assets	1,142	4,839,916	-	4,841,058
Financial investments	25,000	-	(25,000)	-
Prepaid expenses	1,673,924	4,005,876	-	5,679,800
Other current assets	66,184,873	803,170	(286,942)	66,701,101
Total Assets	184,762,342	25,645,601	(14,743,433)	195,664,510
Financial liabilities	912,007	17,916	-	929,923
Trade payables	120,550,583	33,974	(14,434,992)	106,149,565
Deferred income	3,748	2,218,193	-	2,221,941
Other payables and liabilities	19,878,805	4,817,241	(289,122)	24,406,924
Total Liabilities	141,345,143	7,087,324	(14,724,114)	133,708,353
Paid in capital	2,400,000	50,000	(50,000)	2,400,000
Other equity	41,017,199	18,508,277	30,681	59,556,157
Total Equity	43,417,199	18,558,277	(19,319)	61,956,157
Total Liabilities	184,762,342	25,645,601	(14,743,433)	195,664,510

As of 31 December 2020, the segment reporting of the consolidated financial position is as follows;

As of 31 December 2022	the segment reporting	g of the profit or loss	statement is as follows:
	, and beginene reporting	s of the profit of 1000	blutelile is us follows,

	Commercial	Software		
	Activities	Activities	Elimination	Total
Sales, net	324,785,905	53,644,137	-	378,430,042
Cost of Sales	(266,778,227)	(6,189,885)	-	(272,968,112)
General administrative expenses	(8,663,113)	(544,068)	-	(9,207,181)
Marketing expenses	(5,248,894)	(149,328)	-	(5,398,222)
Research and development expenses	-	(967,852)	-	(967,852)
Other income / (expenses) from operating				
activities	10,780,410	(233,126)	-	10,547,284
Finance income / (expenses)	(13,670,254)	713	-	(13,669,541)
Current tax income / (expenses)	(11,946,001)	(495,101)	-	(12,441,102)
Deferred tax income / (expenses	(1,132,501)	(3,320)	-	(1,135,821)
Income / (Loss) for the period	28,127,325	45,062,170	-	73,189,495

As of 31 December 2022, the segment reporting of depreciation and amortization is as follows;

	Commercial Activities	Software Activities	Elimination	Total
Amortization of tangible fixed assets	370,106	111,245	-	481,351
Amortization of intangible fixed assets	297	856,607	-	856,904
Right-of-use asset	1,408,083	-	-	1,408,083
Total	1,778,486	967,852	-	2,746,338

# As of 31 December 2021, the segment reporting of the profit or loss statement is as follows;

	Commercial Activities	Software Activities	Elimination	Total
Sales, net	202,444,334	12,906,600	-	215,350,934
Cost of Sales	(173,757,458)	(2,761,795)	-	(176,519,253)
General administrative expenses	(2,782,824)	(270,033)	-	(3,052,857)
Marketing expenses	(2,646,339)	(36,485)	-	(2,682,824)
Research and development expenses	-	(304,742)	-	(304,742)
Other income / (expenses) from operating				
activities	(11,508,807)	(96,221)	(77,608)	(11,682,636)
Income / (expenses) from investment activities, net	13,237,719	51,964	(12,922,392)	367,291
Finance income / (expenses)	6,908,035	123,914	(2,613)	7,029,336
Current tax income / (expenses)	(6,168,682)	-	-	(6,168,682)
Deferred tax income / (expenses	1,111,419	8,365	-	1,119,784
Income / (Loss) for the period	26,837,397	9,621,567	(13,002,613)	23,456,351

As of 31 December 2021, the segment reporting of depreciation and amortization is as follows;

	Commercial Activities	Software Activities	Elimination	Total
Amortization of tangible fixed assets	264,510	112,918	-	377,428
Amortization of intangible fixed assets	298	191,824	-	192,122
Right-of-use asset	669,586	-	-	669,586
Total	934,394	304,742	-	1,239,136

As of 31 December 2020, the segment reporting of the profit or loss statement is as follows;
--

	Commercial Activities	Software Activities	Elimination	Total
Sales, net	189,503,421	46,097,939	(31,275,000)	204,326,360
Cost of Sales	(167,784,417)	(13,861,510)	31,275,000	(150,370,927)
General administrative expenses	(1,772,101)	(188,855)	-	(1,960,956)
Marketing expenses	(2,433,516)	-	-	(2,433,516)
Research and development expenses Other income / (expenses) from operating	1,386,944	(18,074)	5,681	1,374,551
activities	296,286	209,338	-	505,624
Income / (expenses) from investment activities, net	(4,459,807)	113,787	-	(4,346,020)
Finance income / (expenses)	(5,986,196)	(69,473)	-	(6,055,669)
Current tax income / (expenses)	(141,947)	(21,209)	-	(163,156)
Income / (Loss) for the period	8,608,667	32,261,943	5,681	40,876,291

As of 31 December 2020, the segment reporting of depreciation and amortization is as follows;

	Commercial Activities	Software Activities	Elimination	Total
Amortization of tangible fixed assets	224,771	99,388	-	324,159
Amortization of intangible fixed assets	1,438	-	-	1,438
Right-of-use asset	531,996	-	-	531,996
Total	758,205	99,388	-	857,593

## **Concentration risk related to sales**

For the accounting periods ended at 31 December 2022, 2021 and 2020, the concentration risk of the Group's sales consists of sales, which is one of its main activities.

Considering the Group's sales and customers for the accounting periods ended at 31 December 2022, 2021 and 2020, it is seen that there is a concentration risk due to the high share of some customers in sales. According to TFRS 8 Operating Segments standard; If revenue from transactions with a single external customer is 10 percent or more of the business's revenue, the entity shall disclose that, the total amount of revenue from each such customer, and which segment or segments are reporting revenues. The entity need not disclose the identity of its major customers or the amount of revenue each segment reports from that customer.

For the accounting periods ended at 31 December 2022, 2021 and 2020, the customers that make up 10% or more of the Group's revenue and their ratios are as follows:

	01.01	01.01	01.01
	31.12.2022	31.12.2021	31.12.2020
Company A	8.73%	11.11%	9.53%
Company B	0.77%	11.53%	51.28%
Company C	45.72%	25.26%	-
Company D	0.08%	0.15%	15.59%
Company E	-	12.76%	-

# **NOTE 6 - RELATED PARTY TRANSACTIONS**

#### i) Receivables and payables from related parties

a) The details of receivables from related parties classified under other short-term receivables are as follows (Note 11):

	31.12.2022	31.12.2021	31.12.2020
Hasan Cengiz Bayrak	-	-	5,535,732
Ali Celal Asiltürk	-	-	3,687,736
Ebubekir Balıkçı	-	-	231,874
Onpro Bilişim Danışmanlık Destek Ticaret A.Ş.	-	-	38,712
-			
	-	-	9,494,054

# ii) Sales, purchases and transactions to related parties:

a) The details of sales to related parties classified in the revenue are as follows (Note 27.1) (\*):

	01.01 31.12.2022	01.01 31.12.2021	01.01 31.12.2020
Casarenta Gayrimenkul Yatırım İnşaat ve Turizm A.Ş.	615,306	-	-
	615,306	-	-

(\*) Consists of hardware sales to related parties.

b) The details of vehicle leases made from related parties are as follows (\*\*):

	01.01 31.12.2022	01.01 31.12.2021	01.01 31.12.2020
Ebubekir Balıkçı	192,100	-	-
Casarenta Gayrimenkul Yatırım İnşaat ve Turizm A.Ş.	153,617	-	-
	345,717	-	-

(\*\*) The relevant amounts arise from vehicle leases and are accounted for in the accompanying consolidated financial statements within the scope of "TFRS 16 Leases".

c) The details of purchases from related parties classified in tangible fixed assets as follows:

	01.01 31.12.2022	01.01 31.12.2021	01.01 31.12.2020
Casarenta Gayrimenkul Yatırım İnşaat ve Turizm A.Ş.	173,267	-	-
	173,267	-	

d) The details of the interest income from related parties classified in the income from investment activities are as follows (Note 31.1):

	01.01	01.01	01.01
	31.12.2022	31.12.2021	31.12.2020
Ali Celal Asiltürk	-	340,109	296,286
Ebubekir Balıkçı	-	27,215	-
Hasan Cengiz Bayrak	-	-	209,338
	-	367,324	505,624
e) The details of the shares acquired from related parties are as for	ollows (Note 4);		
	01.01	01.01	01.01
	31.12.2022	31.12.2021	31.12.2020
Hasan Cengiz Bayrak	-	12,500,000	-
	-	12,500,000	-
f) The details of the remuneration and similar benefits provided t	o the senior direct	ors are as follo	ws:
	01.01	01.01	01.01
	31.12.2022	31.12.2021	31.12.2020
Remuneration and similar benefits provided to the senior directors	6,007,719	1,601,792	469,512

The Group has determined the General Manager and Board members, Financial, Software, Sales, Marketing and Technical services directors as senior directors.

6,007,719

1,601,792

469,512

# NOTE 7 – CASH AND CASH EQUIVALENTS

As of 31 December 2022, 2021 and 2020, the details of cash and cash equivalents are listed below;

	31.12.2022	31.12.2021	31.12.2020
Cash	21,310	20,777	145,064
Banks			
Time deposits	20,034,014	8,747,321	42,011,315
Demand deposits	9,599,227	18,788,919	13,004,898
Liquid funds	25,487,700	-	-
	55,142,251	27,557,017	55,161,277

As of 31 December 2022, 2021 and 2020 the Group's bank deposits consist of time and demand deposits. As of 31 December 2022, 2021 and 2020, There is no blockage over deposits. Liquid funds consist of cash equivalents that can be converted into cash over their book values.

As of 31 December 2022, the foreign currency details of cash and cash equivalents are as follows;

Currency Type	Currency Amount	Exchange rate	TRY Amount
TRY	53,950,547	1.0000	53,950,547
USD	63,729	18.6983	1,191,624
EURO	4	19.9349	80
			55,142,251

As of 31 December 2021, the foreign currency details of cash and cash equivalents are as follows;

Currency Type	Currency Amount	Exchange rate	TRY Amount
TRY	3,801,757	1.0000	3,801,757
USD	1,782,106	13.3290	23,753,691
EURO	104	15.0867	1,569
			27,557,017

As of 31 December 2020, the foreign currency details of cash and cash equivalents are as follows;

Currency Type	Currency Amount	Exchange rate	TRY Amount
TRY	42,894,698	1.0000	42,894,698
USD	1,652,839	7.4194	12,263,077
EURO	384	9.1164	3,502
			55,161,277

As of 31 December 2022, the details of the time deposits are as below;

Currency Type	Foreign Currency Amount	Interest Rate	Due Date	TRY Amount
TRY	20,011,186	9.50% - 14.00%	1 - 30 days	20,011,186
USD	1,221	0.5%	1 – 30 days	22,828
				20,034,014

As of 31 December 2021, the details of the time deposits are as below;

Currency Type	Foreign Currency Amount	Interest Rate	Due Date	TRY Amount
TRY USD	2,030,662 503,913	9.00% - 18.00% 0.10% - 0.25%	3 - 61 days 3 - 90 days	2,030,662 6,716,659
				8,747,321

As of 31 December 2020, the details of the time deposits are as below;

Currency Type	Foreign Currency Amount	Interest Rate	Due Date	TRY Amount
TRY	42,011,315	12.30% - 16.75%	4 - 32 days	42,011,315
				42,011,315

## **NOTE 8 – FINANCIAL INVESTMENTS**

As of 31 December 2022, 2021 and 2020, the details of financial investments are as follows:

#### Short-term financial investments

None (31 December 2021 and 2020: None).

## Long-term financial investments

	31.12.2022	31.12.2021	31.12.2020
Financial investments	78,000	-	-
	78,000	-	-

Long-term financial investments contains from long-term fund ("ZTC Ziraat Portföy Yönetimi A.Ş. Second Participation Venture Capital Investment Fund") acquired by the Group within the scope of "Regulation No. 5746 Amending the Implementation and Audit Regulation Regarding Supporting Research, Development and Design Activities".

# **NOTE 9 – FINANCIAL BORROWINGS**

As of 31 December 2022, 2021 and 2020 the details of financial borrowings are as follows:

	31.12.2022	31.12.2021	31.12.2020
Short term bank borrowings	95,004,802	-	-
Other financial borrowings (credit cards)	188,289	125,497	48,345
Liabilities from leases (*)	2,157,461	694,454	476,509
Total short term financial payables	97,350,552	819,951	524,854
Liabilities from leases (*)	1,495,147	290,368	405,069
Total long term financial borrowings	1,495,147	290,368	405,069
Total financial borrowings	98,845,699	1,110,319	929,923

(\*) As of 31 December 2022, 2021 and 2020, the related financial liabilities consist of the liabilities within the scope of "TFRS 16 Leases" standard and their original currency is TRY.

As of 31 December 2022, 2021 and 2020, the original currency of financial liabilities is TRY.

As of 31 December 2022, the average effective interest rate of short-term bank loans is 18.27% (31 December 2021 and 2020: None).

As of 31 December 2022, the Group has assigned its trade receivables amounting to TRY 54,982,361 in favor of financial institutions in order to guarantee its loans (31 December 2021 and 2020: None). In addition, the Parent Company partners have personal guarantees in favor of financial institutions (Note 22).

As of 31 December 2022, 2021 and 2020, the maturity analysis of financial borrowings is as below:

	31.12.2022	31.12.2021	31.12.2020
Due in 0 - 1 year	97,350,552	819,951	524,854
Due in 1 - 2 years	752,806	230,406	405,069
Due in 2 - 3 years	742,341	59,962	-
	00.047.000	1 1 1 0 0 1 0	
	98,845,699	1,110,319	929,923

# NOTE 10 - TRADE RECEIVABLES AND PAYABLES

As of 31 December 2022, 2021 and 2020 the details of trade receivables are as below:

#### Short term trade receivables

	31.12.2022	31.12.2021	31.12.2020
Trade receivables	176,775,077	116,278,872	63,029,717
Notes receivables	-	-	22,108,712
Unearned interest on receivables (-)	(4,442,558)	(2,211,330)	(2,229,979)
Income accruals from commercial activities	3,374,895	773,082	467,365
Doubtful trade receivables	1,769,452	1,070,979	1,174,636
Provision for doubtful trade receivables (-)	(1,769,452)	(1,070,979)	(1,174,636)
	175,707,414	114,840,624	83.375.815

The maturity of the Group's trade receivables varies on the basis of each customer and averages between 30 and 120 days.

The movement schedule of provision for doubtful receivables is as below:

	01.01 31.12.2022	01.01 31.12.2021	01.01 31.12.2020
Opening balance	1,070,979	1,174,636	1,104,701
Collections (Note 30.1)	-	(103,657)	-
Provisions for the period (Note 30.2)	698,473	-	69,935
Closing balance	1,769,452	1,070,979	1,174,636

Group, as of 31 December 2022, has provided its customers with guarantee letters amounting to 53,369,712 TRY and guarantee securities amounting to 24,297,050 TRY (31 December 2021: Guarantee letter: 31,823,917 TRY - Guarantee securities: 12,851,482 TRY, 31 December 2020: Guarantee letter: 28,041,339 TRY - Guarantee securities: 8,309,168 TRY). Additionally, as of 31 December 2022, Group has assigned its trade receivables amounting to 54,982,361 TRY to financial institutions as collateral for bank loans (December 31, 2021 and 2020: None) (Note 22).

The credit risk table of trade receivables is presented in Note 35.

#### Long term trade receivables

None (31 December 2021 and 2020: None).

As of 31 December 2022, 2021 and 2020 the details of trade payables is as follows:

## Short term trade payables

	31.12.2022	31.12.2021	31.12.2020
Trade payables	132,367,002	95,460,854	74,462,200
Notes payable	-	13,386,863	32,397,637
Expense accruals of commercial activities	6,696,777	56,000	230,001
Discount on payables (-)	(2,254,630)	(1,080,191)	(940,273)
	136.809.149	107.823.526	106,149,565

The maturity of the Group's trade payables varies on the basis of each supplier and averages between 30 and 120 days.

As 31 December 2022, 2021 and 2020 maturity schedule of notes receivables is as follows:

31.12.2022	31.12.2021	31.12.2020
-	9,181,656	27,441,766
-	679,681	3,955,871
-	3,525,526	500,000
-	-	500,000
-	13,386,863	32,397,637
	- - -	- 9,181,656 - 679,681 - 3,525,526 

## Long term trade payables

None (31 December 2021 and 2020: None).

# NOTE 11 – OTHER RECEIVABLES AND PAYABLES

As of 31 December 2022, 2021 and 2020 the details of other receivables is as follows:

#### Other current receivables

	31.12.2022	31.12.2021	31.12.2020
VAT receivables from tax office	622,055	308,435	299,310
Receivables from related parties (Note 6)	-	-	9,494,054
	(22.) 27.	200.427	
	622,055	308,435	9,793,364
Other non-current receivables			
	31.12.2022	31.12.2021	31.12.2020
Deposits and guarantees given	345,892	104,243	95,843
	345,892	104,243	95,843
As of 31 December 2022, 2021 and 2020 the details of other	payables are as follows:		
Other current payables			
	31.12.2022	31.12.2021	31.12.2020
Taxes and funds payable	449,696	136,568	32,317
Installed tax payable (a)	-	0 1 5 0 0 1 1	
		-,,	

VAT payable

#### Other non-current payables

	31.12.2022	31.12.2021 31	.12.2020
Installed tax payable (a)	-	- 2	2,062,906
	-	- 2	2,062,906

7,881

2,297,660

449,696

4,551,053

5,659,977

(a) As of 31 December 2021, the entire amount consists of the tax payables in installments arising from the tax base increases realized within the scope of the law numbered 7326 "The law on restructuring some receivables and making changes in some laws", which the Group benefited from in 2021.(31 December 2020: TRY 3,139,513)

# NOTE 12 – REVENUE FROM CONTRACTS WITH CUSTOMERS

As of 31 December 2022, 2021 and 2020, the details of revenue from contracts with customers are as follows:

	31.12.2022	31.12.2021	31.12.2020
Revenue from contracts with customers	14,454,966	-	-
	14,454,966	-	-

Contract assets arising from the sale of goods and services consist of interest income accrued within the scope of the service contract but not yet invoiced to the customer in projects where the Group is the service provider (Note 30.1).

# NOTE 13 – EMPLOYEE BENEFITS LIABILITIES

As of 31 December 2022, 2021 and 2020, the details of employee benefits liabilities are as following;

	1,278,186	393,831	182,646
Due to personnel	147,252	10,997	6,202
Social security premiums payable	1,130,934	382,834	176,444
	31.12.2022	31.12.2021	31.12.2020

## **NOTE 14 – INVENTORIES**

As of 31 December 2022, 2021 and 2020, the detail of inventories is as following;

## Short term inventories

	31.12.2022	31.12.2021	31.12.2020
Trade Goods (a)	101,704,560		
Provision for inventory impairment (-)	(93,135)	(93,834)	(7,354)
	101,611,425	28,171,861	32,146,060

(a) Trade goods generally consist of hardware stocks covered by the Group's agreements with its customers. As of 31 December 2022, TRY 3,583,946 of the related inventories consists of inventories kept in the Group's own warehouse, and the remaining inventories consist of inventories kept at customers within the scope of ongoing projects due to the nature of the Group's activities (31.12.2021: TRY 3,160,134 - 31.12.2020:TRY 4,490,819).

## Movement table of provision for inventory impairment is as follows:

	01.01 31.12.2022	01.01 31.12.2021	01.01 31.12.2020
Opening balance Adjustment of prior period provision (-) Provision during the period (Note 30.2)	93,834 (699)	7,354 - 86,480	74,625 (67,271)
	93,135	93,834	7,354

The details of the provision for inventory impairment, on the basis of the provisioned inventory, are as follows:

	31.12.2022	31.12.2021	31.12.2020
Trade Goods	93,135	93,834	7,354
	93,135	93,834	7,354

As of 31 December 2022, there is an insurance guarantee amounting to TRY 100,000 on the inventory.

#### Long term inventories

	31.12.2022	31.12.2021	31.12.2020
Software project inventories (b)	-	-	1,266,797
	-	-	1,266,797

(b) Software project inventories consist of the costs of software projects that are made to order.

# **NOTE 15 – OTHER CURRENT ASSETS**

As of 31 December 2022, 2021 and 2020, the detail of other current assets is as following;

	31.12.2022	31.12.2021	31.12.2020
VAT carried forward	10,040,257	646,541	152,727
	10,040,257	646,541	152,727

# NOTE 16 – PREPAID EXPENSES

As of 31 December 2022, 2021 and 2020, the details of prepaid expenses are as follows;

## Short term prepaid expenses

	31.12.2022	31.12.2021	31.12.2020
Order advances given	5,640,552	-	-
Prepaid expenses	1,809,944	412,180	415,358
Advances given for software projects	-	3,369,157	-
Advances given to personnel	-	2,431,535	1,282,442
	7,450,496	6,212,872	1,697,800
Long term prepaid expenses			
	31.12.2022	31.12.2021	31.12.2020
Prepaid expenses	702,163	186,211	-
Advances given for software projects	-	-	3,982,000
	702,163	186,211	3,982,000

# NOTE 17 – DEFERRED INCOME

As of 31 December 2022, 2021 and 2020, the details of deferred income are as following:

## Short term deferred income

	31.12.2022	31.12.2021	31.12.2020
Deferred income	366,896	13,558	29,634
Advances received for software projects	17,020	1,234,454	3,748
	383,916	1,248,012	33,382
Long term deferred income			
	31.12.2022	31.12.2021	31.12.2020
Prepaid income	520,691	-	13,559
Advances received for software projects	-	-	2,175,000
	520,691	-	2,188,559

# NOTE 18 – RIGHT OF USE ASSETS

As of 31 December 2022, 2021 and 2020, the details and movement schedule of the right of use assets are as follows;

Cost	31 December 2019	Addition	31 December 2020	Addition	31 December 2021	Addition	31 December 2022
Buildings	1,219,958	-	1,219,958	3,008	1,222,966	2,371,543	3,594,509
Vehicles	222,070	161,694	383,764	734,678	1,118,442	1,682,335	2,800,777
Total	1,442,028	161,694	1,603,722	737,686	2,341,408	4,053,878	6,395,286
Accumulated Deprec	iation(-)						
Buildings	164,861	395.666	560,527	395,750	956,277	529,074	1,485,351
Vehicles	159,850	136,330	296,180	273,836	570,016	879,009	1,449,025
Total	324,711	531,996	856,707	669,586	1,526,293	1,408,083	2,934,376
Net Book Value	1,117,317		747,015		815,115		3,460,910

Vehicle rental expenses from related parties and reported in accordance with the "TFRS 16 Leases" standard are specified in Note 6.

# NOTE 19 – TANGIBLE FIXED ASSETS

31 December 2022, 2021 and 2020, the details of tangible fixed assets and movement schedule of tangible fixed assets are as following;

	31 December			31 December			31 December			31 December
Cost	2019	Addition	Disposal	2020	Addition	Disposal	2021	Addition	Disposal	2022
Vehicles	123,614	835,677		959,291	133,663	-	1,092,954	173,267	-	1,266,221
Fixtures and fittings	795,936	173,785		969,721	236,774	(1,400)	1,205,095	1,525,070	-	2,730,165
Leasehold improvements	554,870	91,590		646,460	57,810	-	704,270	248,519	-	952,789
Total	1,474,420	1,101,052	-	2,575,472	428,247	(1,400)	3,002,319	1,946,856	-	4,949,175
Accumulated Depreciation (-)										
Vehicles	29,939	66,356		96,295	94,500	-	190,795	107,551	-	298,346
Fixtures and fittings	360,944	153,218		514,162	173,586	(47)	687,701	237,878	-	925,579
Leasehold improvements	206,551	104,585		311,136	109,342	-	420,478	135,922	-	556,400
Total	597,434	324,159	-	921,593	377,428	(47)	1,298,974	481,351	-	1,780,325
Net Book Value	876,986			1,653,879			1,703,345			3,168,850

As of 31 December 2022, 2021 and 2020, tangible fixed assets are presented in the accompanying consolidated financial statements by deducting accumulated depreciation (cost method), which is calculated from the acquisition cost by deducting the scrap value, if any. The Group has no tangible fixed assets acquired through financial leasing method. As of the report date, there are no restrictions on tangible assets.

As of 31 December 2022, the total insurance amount for tangible fixed assets is TRY 2,161,861.

# NOTE 20 – INTANGIBLE FIXED ASSETS

#### As of 31 December 2022, 2021 and 2020, the details and movement schedule of intangible fixed assets are as following;

Cost	31 December 2019	Addition	Disposal	31 December 2020	Addition	Disposal	31 December 2021	Addition	Disposal	31 December 2022
			•						•	
Rights	31,791	-	-	31,791	-	-	31,791	-	-	31,791
Development costs (a)	1,829,276	3,010,640	-	4,839,916	6,633,320	-	11,473,236	17,752,431	-	29,225,667
Total	1,861,067	3,010,640	-	4,871,707	6,633,320	-	11,505,027	17,752,431	-	29,257,458
Accumulated Amortization (-)										
Rights	29,211	1,438	-	30,649	298	-	30,947	297	-	31,244
Development costs	-	-	-	-	191,824	-	191,824	856,607	-	1,048,431
Total	29,211	1,438	-	30,649	192,122	-	222,771	856,904	-	1,079,675
Net Book Value	1,831,856			4,841,058			11,282,256			28,177,783

(a) Capitalized development costs consist of the costs of software projects that the Group has not made to order. Related costs mainly consist of personnel costs working for the relevant project.

As of 31 December 2022, the net book value of capitalized development costs is TRY 28,177,236 (31 December 2021: TRY 11,281,412 – 31 December 2020: TRY 4,839,916).

As of 31 December 2022, the detailed information of the projects reported by the Group in the development costs account item is as follows;

Project Name	Useful Life	Project Completion Rate	Project Start Date	Project Completion Date	Gross Value	Depreciation	Net Book Value
Material Codification and Integrated Logistics Information System - KODTR	8 years	100%	1.06.2018	1.12.2020	2,388,541	472,732	1,915,809
Electronic Documentation Software - ELDOK	10 years	100%	1.01.2019	1.01.2022	4,710,672	471,067	4,239,605
Customer Relationship Management (CRM) - DeskForSM	8 years	100%	27.07.2020	30.04.2021	242,188	47,933	194,255
Interactive Technical Documentation System - Viewer FORSDOC- VIEWER	10 years	100%	1.10.2021	1.06.2022	1,068,054	56,699	1,011,355
Factory Production Management System - ELDERP	8 years	94%	2.03.2020	2.03.2023	5,528,991	-	5,528,991
Integrated Logistics Support System - FORIPS	12 years	66%	4.01.2021	4.01.2024	2,545,288	-	2,545,288
Smart Project Management and Analysis System - DESKFORPM	10 years	81%	1.11.2021	1.05.2024	3,680,496	-	3,680,496
Interactive Technical Documentation System - Editor - FORSDOC AUTHOR	10 years	46%	1.12.2021	1.04.2024	3,040,806	-	3,040,806
Network Management System - FORNETPLAN	10 years	33%	1.01.2022	1.01.2025	4,558,034	-	4,558,034
Organization Information System - OIS	10 years	50%	1.01.2022	1.01.2024	1,462,597	-	1,462,597
Total					29,225,667	1,048,431	28,177,236

# NOTE 21 – GOVERNMENT INCENTIVES AND GRANTS

The details of the incentives obtained by the Group are as follows;

a) The Group's software projects are approved by the relevant official institutions and after approval, the Group receives some tax incentives. The rights of the Group due to these incentives are as follows:

- Incentives within the scope of Technology Development Zones Law (100% Corporate Tax exemption), - Incentives within the scope of Research and Development Law (Social Security Institution incentives, etc.),

The income of the Group as a result of research and development activities as per the article of the "Within the scope of the second provisional article of the Technology Development Zones Law No. 4691, The earnings of the managing companies within the scope of this law and the income and corporate taxpayers operating in the region, exclusively from software and R&D activities in this region, are exempt from income and corporate tax until 31 December 2028" is within the scope of exemption from corporate tax.

In this context; For the accounting period ending on 31 December 2022, the Group's income exempt from corporate tax is TRY 31,481,965 (01 January - 31 December 2021: TRY 3,835,490, 01 January - 31 December 2020: TRY 26,271,469).

In addition, within the scope of the same law; For the accounting period ended 31 December 2022, the Group's personnel income and stamp tax incentive amount is TRY 5,097,141 (01 January - 31 December 2021: TRY 2,376,946, 01 January - 31 December 2020: TRY 1,201,593).

b) The Group benefits from incentives in line with the "Social Insurance and General Health Insurance Law No. 5510 and 5746" of the Republic of Turkey Social Security Institution ("SGK"). In this context; The incentive amount obtained by the Company in the accounting period ending on 31 December 2022 is TRY 2,350.508 (01 January - 31 December 2021: TRY 1,299,196, 01 January - 31 December 2020: TRY 752,270).

# NOTE 22 – COMMITMENTS AND CONTINGENT LIABILITIES AND ASSETS

As of 31 December 2022, 2021 and 2020, commitments and contingent liabilities and assets are as following;

#### Short term provisions

	31.12.2022	31.12.2021	31.12.2020
Warranty service expense provisions Provision for lawsuits	713,703	526,353	6,684,503
	713,703	526,353	6,684,503
Long term provisions			
	31.12.2022	31.12.2021	31.12.2020
Warranty service expense provisions	7,171,293	3,208,649	2,663,535
	7,171,293	3,208,649	2,663,535

## **Contingent Assets**

None.

## **Contingent Liability**

As of 31 December 2022, 2021 and 2020, guarantee / security / mortgage ("GSM") of the Group are as follows:

Given GSM (Guarantee-Security-Mortgage) by Group	31.12.2022	31.12.2021	31.12.2020
A. Total Amount of Gsm Given on Behalf of Legal Entity	133,278,762	44,675,399	36,350,507
B. Total Amount of Gsm Given for Partnerships Which are Included in			
	None	None	None
C. Total Amount of Gsm Given for the Purpose of Guaranteeing Third Party			
Loans to Carry The Regular Trade Activities	None	None	None
D. Total Amount of Other Gsm Given	None	None	None
i. Total Amount of Gsm Given or the Parent Company	None	None	None
ii. Total Amount of Gsm Given for Other Group Companies Not Included			
in B And C Clauses	None	None	None
iii. Total Amount of Gsm Given for Third Parties Not Included in C Clause	None	None	None
Total	133,278,762	44,675,399	36,350,507

As of 31 December 2022, the ratio of other GSM given by the company to shareholders equity is 0%. (31 December 2021 and 2020: 0%).

The details of the Group's contingent liabilities are as follows:

Letters of guarantees – As of 31 December 2022, the total amount of letters of guarantee that the Group has received from banks and given to its customers and other institutions is TRY 53,369,712 (TRY 40,127,424 – USD 706,934), (31 December 2021: TRY 31,823,917 (TRY 20,679,984 - USD 834,564), 31 December 2020: TRY 28,041,339 (TRY 22,463,850 – USD 751,744).

**Security of guarantees -** As of 31 December 2022, the Group has given security of guarantee amounting to TRY 24,297,050 to its customers. (TRY 2,280,000 – USD 1,175,371) (31 December 2021: TRY 12,851,482 (TRY 7,980,000 – USD 364,823), 31 December 2020: TRY 8,309,168 (TRY 8,309,168)).

**Assignment of receivable** - As of 31 December 2022, the Group has assigned its trade receivables amounting to TRY 54,982,361 to financial institutions as collateral for bank loans (31 December 2021 and 2020: None).

**Venture capital fund** - The Group has a fund purchase obligation of TRY 629,639 until December 31, 2023, within the scope of the "Regulation No. 5746 Amending the Implementation and Audit Regulation Regarding Supporting Research, Development and Design Activities".

**Lawsuits** – From time to time, lawsuits may be filed against the Group regarding its commercial activities. The realizability of the related risks is analyzed by the Group management and legal advisors. As a result of the analyzes made, there is no issue that would require a provision to be made by the Group management.

## NOT 23 – COMMITMENTS

As of 31 December 2022, the Group has purchase commitments from banks amounting to USD 1,600,000 with a purchase maturity of 1 to 3 months arising from derivative contracts (31 December 2021: USD 325,000 - 31 December 2020: USD 2,200,000) (Note 25).

# NOTE 24 – PROVISIONS FOR EMPLOYEE BENEFITS

As of 31 December 2022, 2021 and 2020 the provisions for employee benefits are as follows:

#### Short term provisions for employee benefits

	31.12.2022	31.12.2021	31.12.2020
Provision for unused annual leave	1,007,105	457,030	83,573
	1,007,105	457,030	83,573
Long term provisions for employee benefits			
	31.12.2022	31.12.2021	31.12.2020
Severance pay provisions	1,128,839	841,637	615,591
	1,128,839	841,637	615,591

The severance pay provision has been calculated as expressed in Note 2. As of 31 December 2022, the liability is calculated on a 30 day wage base with a maximum of TRY 15,731 for each year of service, utilizing the rates on date of retirement or departure (31 December 2021: TRY 8,285 - 31 December 2020: TRY 7,117).

For the period ended at 31 December 2022, 2021 and 2020, based on mentioned principles above, Group reflected severance pay liabilities which were reduced to the date of balance sheet by the using expected inflation rate and real discount rate to financial statements.

The ratios of the basic assumptions used on the day of the consolidated financial position statement are as follows:

	31.12.2022	31.12.2021	31.12.2020
Interest	18.27%	14.75%	15.75%
Inflation rate	15.75%	13.00%	14.60%
Real discount rate	2.17%	1.55%	1.00%
Rate that is used for the probability of retirement	84.62%	87.71%	90.40%

The Group does not provide any benefit to its employees other than severance pay.

The movement schedule of provision for employment termination benefits is as follows:					
	01.01	01.01	01.01		
	31.12.2022	31.12.2021	31.12.2020		
Balance at the beginning of the period	841,637	615,591	292,159		
Service cost	508,655	262,928	322,778		
Interest cost	15,207	8,146	2,383		
Payments in the period	(354,140)	(60,244)	(17,316)		
Actuarial gain / (losses)	117,480	15,216	15,587		
Closing balance	1,128,839	841,637	615,591		

# **NOTE 25 – DERIVATIVE INSTRUMENTS**

As of 31 December 2022, the details of forward foreign currency purchase / sale contracts are given below:

		TRY equivalent of the	TRY equivalent of	
	The amount	foreign currency to be	the foreign	
	of foreign	received from the	currency to be	
	currency to be	bank as of the date of	received from the	Fair Value
	taken from the	the statement of	bank according to	Difference
	bank (USD)	financial position	the contract	(TRY)
<u>USD - TRY Rate</u> 1 - 3 months	1,600,000	29,917,280	31,246,000	(1,328,720)

As of 31 December 2021, the details of forward foreign currency purchase / sale contracts are given below:					
		TRY equivalent of the	TRY equivalent of		
	The amount of	foreign currency to be	the foreign		
	foreign	received from the	currency to be		
	currency to be	bank as of the date of	received from the	Fair Value	
	taken from the	the statement of	bank according to	Difference	
	bank (USD)	financial position	the contract	(TRY)	
USD - TRY Rate					
4 - 6 months	325,000	4,339,725	3,844,750	494,975	

As of 31 December 2020, the details of forward foreign currency purchase / sale contracts are given below:

		TRY equivalent of the	-	
	of foreign	foreign currency to be	the foreign	
	currency to be	received from the	currency to be	
	taken from	bank as of the date of	received from the	Fair Value
	the bank	the statement of	bank according to	Difference
	(USD)	financial position	the contract	(TRY)
<u>USD - TRY Rate</u> 1 - 3 ay months	2,200,000	16,351,940	17.581.840	(1,229,900)
i suy monuis	2,200,000	10,351,710	17,501,010	(1,229,900)

## NOTE 26 - SHAREHOLDERS EQUITY, RESERVES AND OTHER EQUITY COMPONENTS

## 26.1 Paid in Capital

As of 31 December 2022, the Parent Company's capital consists of 45,000,000 shares, each worth TRY 1.

As of 31 December 2022, 2021 and 2020, the Parent Company's capital structure is as follows;

	31 Dece	ember 2022	31 Dece	mber 2021	31 Decei	mber 2020
Shareholders	Ratio	TRY	Ratio	TRY	Ratio	TRY
Ali Celal Asiltürk	42.00%	18,900,000	28.00%	12,600,000	72.00%	1,728,000
Hasan Cengiz Bayrak	36.00%	16,200,000	22.00%	9,900,000	-	-
Ebubekir Balıkçı	22.00%	9,900,000	22.00%	9,900,000	8.00%	192,000
Cihangir Orman	-	-	28.00%	12,600,000	-	-
Suna Baçaru Çavuşlar	-	-	-	-	20.00%	480,000
Total	100.00%	45,000,000	100.00%	45,000,000	100.00%	2,400,000

As of 31 December 2022, the shares of the Parent Company are divided into A and B group shares and the details are as follows;

Shareholders		31 December 2022	
	Group	Ratio	TRY
Ali Celal Asiltürk	Group A	4.33%	1,950,000
Ali Celal Asiltürk	Group B	37.67%	16,950,000
Hasan Cengiz Bayrak	Group A	4.33%	1,950,000
Hasan Cengiz Bayrak	Group B	31.67%	14,250,000
Ebubekir Balıkçı	Group A	4.33%	1,950,000
Ebubekir Balıkçı	Group B	17.67%	7,950,000
Total		100.00%	45,000,000

As of 31 December 2022, the privileges granted to Group A shares are as follows;

#### Voting right

According to Article 8 of the Articles of Association titled "General Assembly"; In ordinary and extraordinary general assembly meetings, each A group share has 5 voting rights and each B group share has 1 voting right.

#### Election of board members

According to Article 15 of the Articles of Association titled "Board of Directors and Its Term"; It is stated that the board of directors can consist of at least 5 members, half of the members of the board of directors can be elected from among the candidates nominated by group A shareholders, and if half of the number of board members is a fractional number, the fraction should be rounded down to the nearest whole number.

## Decision of liquidation

According to Article 19 of the Articles of Association, titled "Termination and Liquidation"; In the event that the decision to liquidate the Company is taken at the General Assembly, this decision will not be valid unless approved in a special meeting to be held separately by A group shareholders, at the meeting to be held for approval, it is stated that at least two-thirds of the A group shareholders will be present at the meeting and it will be obligatory to take a decision with the absolute majority of the attendees.

As of 31 December 2022, there is no privileges granted to Group B.

There has been a change in the capital structure and amount of the Parent Company on 24 September 2021, and its capital has been increased from TRY 2,400,000 to TRY 45,000,000. All of the increased capital amounting to TRY 42,600,000 was met from previous years' profits of the Parent Company.

A change occurred in the capital structure of the Parent Company on 18 January 2022, and Cihangir Orman left the partnership by transferring its shares to Ali Celal Asiltürk and Hasan Cengiz Bayrak.

The Company has adopted the registered capital system in accordance with the provisions of the Capital Markets Law No. 6362. As per the Capital Markets Board's decision dated 17 February 2022, numbered 8/212, and the letter dated 14 March 2022, numbered E-29833736-110.03.03-18555, the transition to the registered capital system was registered on 31 March 2022. The registered capital ceiling of the company is TRY 225,000,000, divided into 225,000,000 shares with a nominal value of TRY 1 each. The registered capital ceiling permission granted by the Capital Markets Board is valid for the years 2022-2026 (5 years).

#### 26.2 Restricted Reserves

According to the Turkish Commercial Code, legal reserves consist of first and second legal reserves. The first legal reserve is appropriated out of the statutory profits at the rate of 5%, until the total reserve reaches a maximum of 20% of the Group's share capital. The second legal reserve is appropriated at the rate of 10% of all distributions in excess of 5% of the Group's share capital. The first and second legal reserves are not available for distribution unless they exceed 50% of the share capital, but may be used to absorb losses in the event that the general reserve is exhausted. The statutory accumulated profits and statutory current year profit are available for distribution, subject to the reserve requirements referred to above.

As of 31 December 2022, 2021 and 2020, the account of restricted reserves is as follows:

	31.12.2022	31.12.2021	31.12.2020
Restricted reserves	2,201,959	2,201,959	71,959
	2,201,959	2,201,959	71,959

## 26.3 Retained Earnings / Loss

Listed companies are subject to dividend requirements regulated by the CMB as follows: Share of profit guideline was prepared in accordance with the article II-19.1 of capital market board share of profit statement which became valid on 1 February 2014. Share of profit guideline and statement's regulations are summarized in the below.

Distribution of margin will be determined by the Profit General assembly and will be distributed by the decision at general assembly within the scope share of profit. Shareholders not only determine share of profit distribution policy but also decide whatever or not to distribution of profit margin. In this context distribution at profit margin is optional in principle. Capital Market Board will be able to determine difference essentials related to share of profit distribution policy in accordance with the campaigns qualifications.

In the dividend policy of shareholders, the topics in below are regulated:

- If dividends are paid or not,
- Dividend ratio and the accounts to which ratios applied,
- Payment methods and time,
- If dividends paid in cash or as bonus share distribution (for publicly-traded companies)
- If advance dividends are distributed or not.

The upper limit of dividends to be distributed is equal to the related resources' distributable profit amount in legal records. Profit share is divided equally to current shares as the date of distribution. Dates of acquisition and issuance of the shares are not taken into account. According to Turkish Commercial Code, it cannot be decided to allocate another reserve fund and transfer the profit to the next year if the reserve fund required allocating and profit share that is foreseen in master contract and dividend policy are not distributed.

Publicly-traded companies release these:

- Proposal regarding to dividend distribution board of directors,
- Regarding to dividend distribution advance of the board of directors,
- Statement of profit distribution or dividend advance distribution table,

It is compulsory to announce statement as profit appropriation latest the day that announced subject general assembly

The subsidiary of the Parent Company has paid dividends amounting to TRY 13,000,000 to the Parent Company in the accounting period ending on 31 December 2021, and the related amount has been eliminated in the accompanying consolidated financial statements.

As of 31 December 2022, 2021 and 2020, retained earnings / (losses) account is as follows:

	31.12.2022	31.12.2021	31.12.2020
Retained Earnings / Losses	25,724,243	2,267,892	18,925,225
	25,724,243	2,267,892	18,925,225

As of 31 December 2022, 2021 and 2020, movement of retained earnings / (losses) are presented in the accompanying consolidated statement of changes in equity.

## 26.4 Actuarial Gains / (Losses) on Defined Benefit Plans

For the period ended at 31 December 2022, 2021 and 2020, based on mentioned principles at Note 2, Group reflected severance pay liabilities which were reduced to the date of balance sheet by the using expected inflation rate and real discount rate to financial statements. All gain and losses other than calculated actuarial gain / (losses) in the income statement, Actuarial gain / (losses) are shown in the statement of changes in equity.

	31.12.2022	31.12.2021	31.12.2020
Actuarial gains / (losses) on defined benefit plans	(119,851)	(25,867)	(13,694)
	(119,851)	(25,867)	(13,694)

#### **26.5 Minority Interests**

Since the Parent Company has acquired all of its subsidiary shares on 3 September 2021, there are no minority interests as of 31 December 2022 and 2021.

As of 31 December 2022, 2021 and 2020, the details of the minority interests on account basis are as follows:

	31.12.2022 31.12	2.2021 31.12.2020
Capital (Note 1)	-	- 25,000
Retained Earnings / Loss	-	- (328,624)
Net Profit for the Period (Note 34)	-	- 9,582,763
		0.270.120
	-	- 9,279,139

## NOTE 27 – SALES AND COST OF SALES

# **27.1 Revenues**

Details of sales for the periods ended at 31 December 2022, 2021 and 2020 are as follows:

Domestic Sales	01.01 31.12.2022	01.01 31.12.2021	01.01 31.12.2020
Commercial goods and services sales	323,146,955	200,165,358	156,242,353
Software revenues	49,235,264	13,256,600	46,131,020
	372,382,219	213,421,958	202,373,373
Overseas sales			
Software revenues	4,408,873	-	-
Commercial goods and services sales	700,871	-	-
	5,109,744	-	-
Other sales	1,004,409	2,448,927	2,041,184
Sales returns	(66,330)	(519,951)	(88,197)
Sales Revenues (net)	378,430,042	215,350,934	204,326,360

Concentration risk analysis for the periods endend at 31 December 2022, 2021 and 2020 is presented in Note 5.

## 27.2 Cost of Sales

Details of cost of sales for the periods ended at 31 December 2022, 2021 and 2020 are as follows:

	01.01 31.12.2022	01.01 31.12.2021	01.01 31.12.2020
Commercial goods cost			
1. Stock of goods at the beginning of the period (+)	28,265,695	32,153,414	13,861,164
2. Purchases within the period (+)	304,448,638	144,409,232	142,086,505
3. End of period commercial goods (-)	(101,704,560)	(28,265,695)	(32,153,414)
Sold goods costs	231,009,773	148,296,951	123,794,255
Sold service cost	35,310,792	25,460,507	12,715,162
Software service costs	6,189,885	2,761,795	13,762,122
Depreciation and amortization	457,662	-	99,388
Cost of sales, net	272,968,112	176,519,253	150,370,927

# NOTE 28 – GENERAL ADMINISTRATIVE EXPENSES, MARKETING EXPENSES AND RESEARCH AND DEVELOPMENT EXPENSES

For the periods ended at 31 December 2022, 2021 and 2020, general administrative expenses, marketing expenses and research and development expenses are mentioned below;

	01.01 31.12.2022	01.01 31.12.2021	01.01 31.12.2020
General administrative expenses	9,207,181	3,052,857	1,960,956
Marketing expenses	5,398,222	2,682,824	2,433,516
Research and development expenses	967,852	304,742	-
	15,573,255	6,040,423	4,394,472

#### NOTE 29 – EXPENSES BY NATURE

## **29.1 General Administrative Expenses**

Details of general administrative expenses for the periods ended at 31 December 2022, 2021 and 2020 are as follows:

	01.01 31.12.2022	01.01 31.12.2021	01.01 31.12.2020
	51.12.2022	51.12.2021	51.12.2020
Personnel expenses	4,952,853	1,265,330	794,094
Consulting expenses	1,031,673	412,107	197,120
Depreciation and amortization	842,879	563,391	464,982
Vehicle expenses	514,867	-	-
Office overheads	312,020	79,336	92,243
Stationery and printing expenses	218,390	34,380	23,519
Taxes, duties and fees	192,954	212,758	97,649
Insurance expenses	148,270	42,069	26,184
Maintenance and repair expenses	82,303	12,234	14,700
Contribution expenses	75,556	62,432	34,359
Representation and hospitality expenses	71,629	14,977	15,774
Communication expenses	66,171	44,451	35,233
Travel and accommodation expenses	27,435	26,487	11,190
Notary expenses	26,474	85,670	75,312
Organization expenses	-	-	1,485
Other expenses	643,707	197,235	77,112
	9,207,181	3,052,857	1,960,956

# Fees For Services Received From Independent Auditors

The explanation regarding the fees for the services rendered by the independent audit firms, which was prepared pursuant to the POA's Board Decision published in the Official Gazette on 30 March 2021 are as follows:

	01.01 31.12.2022	01.01 31.12.2021	01.01 31.12.2020
Independent audit fees Fee for other assurance services Fee for services other than independent auditing	490,000 15,000	185,270	108,731
	505,000	185,270	108,731

#### **29.2 Marketing expenses**

For the periods ended at 31 December 2022, 2021 and 2020, the details of marketing expenses are as follows:

	01.01	01.01	01.01
	31.12.2022	31.12.2021	31.12.2020
Taxes, duties and fees	2,080,304	1,456,449	1,532,694
Personnel expenses	1,678,143	286,736	361,713
Organization expenses	662,563	225,904	-
Depreciation and amortization	477,945	371,003	293,223
Fuel expenses	205,354	159,532	66,217
Notary expenses	127,197	70,847	75,312
Representation and hospitality expenses	32,585	6,554	4,032
Travel and accommodation expenses	28,611	39,786	6,543
Other expenses	105,520	66,013	93,782
	5,398,222	2,682,824	2,433,516

#### 29.3 Research and development expenses

For the periods ended at 31 December 2022, 2021 and 2020, the details of research and development expenses are as follows:

		01.01 31.12.2021	
Depreciation and amortization	967,852	304,742	-
	967,852	304,742	-

## NOTE 30 - OTHER OPERATING INCOME / (EXPENSES)

#### **30.1** Other operating income

The details of other operating income for the periods ended at 31 December 2022, 2021 and 2021 are as follows:

	01.01	01.01	01.01
	31.12.2022	31.12.2021	31.12.2020
Foreign exchange income from commercial operations	23,791,135	12,928,802	5,341,940
Interest income from commercial activities	14,454,966	-	-
Rediscount income	4,465,960	3,310,170	1,956,608
Reversal of unnecessary provision (Note 10)	-	103,657	-
Other income	1,226,359	163,560	365,465
	43,938,420	16,506,189	7,664,013

## **30.2** Other operating expenses

The details of other operating expenses for the periods ended at 31 December 2022, 2021 and 2020 are as follows;

	01.01 31.12.2022	01.01 31.12.2021	01.01 31.12.2020
Foreign exchange expenses from commercial activities	27,113,366	24,745,440	1,996,173
Rediscount expense	5,522,749	3,151,603	2,718,576
Provision for doubtful receivables (Note 10)	698,473	-	69,935
Inventory impairment provision expense (Note 14)	-	86,480	-
Other expenses (a)	56,548	205,302	1,504,778
	33,391,136	28,188,825	6,289,462

(a) For the accounting period ending on 31 December 2020, an amount of TRY 1,469,630 of the total expense is related to the accrual of expenses incurred in that period, resulting from the tax base increases (Corporate tax and Value Added Tax) carried out within the scope of Law No. 7326, "Law on the Restructuring of Certain Receivables and Amendments to Certain Laws," which the Group benefited from in 2021. For the years 2020, 2019, and 2018, the Group made a total tax payment of TRY 3,139,513 in installments for the corporate tax base increase and VAT increase. As of 31 December 2022, all relevant payments have been made.

# NOTE 31 - INVESTMENT ACTIVITIES INCOME / (EXPENSES)

## **31.1 Investment activities income**

The details of investment activities income for the periods ended at 31 December 2022, 2021 and 2020 are as follows:

	01.01 31.12.2022	01.01 31.12.2021	01.01 31.12.2020
Interest income from non-trade receivables (Note 6) Profit on sale of fixed assets	-	367,324 88	505,624
		367,412	505,624

# **31.2 Investment activities expenses**

The details of investment activities expenses for the periods ended at 31 December 2022, 2021 and 2020 are as follows:

	01.01 31.12.2022		01.01 31.12.2020
Loss on sale of fixed assets	-	121	-
	-	121	-

# NOTE 32 - FINANCIAL INCOME / (EXPENSES)

# **32.1 Financial incomes**

The details of financial income for the periods ended at 31 December 2022, 2021 and 2020 are as following;

	01.01 31.12.2022	01.01 31.12.2021	0 - 1 0 - 1
Foreign exchange gains		11,424,467	588,574
Interest income Derivative financial instruments income	1,653,911	1,706,794 494,975	571,915
	8,158,608	13,626,236	1,160,489

#### **32.2 Financial expenses**

The details of financial expenses for the periods ended at 31 December 2022, 2021 and 2020 are as following;

	01.01	01.01	01.01
	31.12.2022	31.12.2021	31.12.2020
Foreign exchange loses	7,794,961	5,749,633	3,696,858
Loan interest expenses	5,922,895	38,538	7,250
Letter of guarantee commission expenses	491,787	385,287	381,005
Derivative financial instruments expenses	7,157,156	-	1,229,900
Other financial expenses	461,350	423,442	191,496
	21,828,149	6,596,900	5,506,509

# NOTE 33 -TAX ASSETS AND LIABILITIES

## **Deferred** Tax

The Group calculates deferred tax assets and liabilities considering the effect of temporary differences arising from the different evaluations between the statutory financial statements prepared in accordance with TAS issued by the Company and its financial statements. These temporary differences usually result from the recognition of income and expenses in different reporting periods according to TAS and Tax Code.

As of 31 December 2021 the corporate tax rate in Turkey 23%. In accordance with the regulation numbered 7316, published in Official Gazette numbered 31462 on 22 April 2021, corporate tax rate for the year 2021 has increased from 20% to 25%, for the year 2022 to 23%. Within the scope of te said law, deferred tax assets and liabilities included in the financial statements dated 31 December 2021 are calculated with a tax rate of 23% and tax rate for the portion of temporary differences that will create tax effects in 2022.

Deferred tax assets and liabilities, which are believed to have a long-term impact, have been calculated using a tax rate of 20%. According to the current regulations as of the reporting date, the corporate tax rate of 20% will be applied in the year 2023. As of 31 December 2022, in the calculation of deferred taxes, the provision stated in the "Measurement" section of the "IAS 12 Income Taxes" standard, which refers to using the tax rates (and tax laws) in effect at the end of the reporting period or expected to be enacted shortly before the assets are realized or the liabilities are settled, has been taken into account, and the 20% rate has been applied accordingly.

As of balance sheet date, accrued temporary differences, deferred tax assets and liabilities prepared by using current tax rates are as follows;

	31 Decem	ıber 2022	31 Decem	1 ber 2021	31 Decem	ber 2020
	Total	Deferred tax	Total	Deferred tax	Total	Deferred tax
	temporary differences	assets / (liabilities)	temporary differences	assets / (liabilities)	temporary differences	assets / (liabilities)
		()		()		(
Deferred tax Assets:						
Provision for severance pay	1,014,842	202,968	340,498	68,100	201,126	40,225
Derivative instruments	1,328,720	265,744	-	-	1,229,900	307,475
Discount on receivables Provision for doubtful	4,148,388	829,678	2,211,330	508,606	2,229,979	557,495
receivables	1,769,452	353,890	1,070,979	246,325	1,069,636	267,409
Loan interest accrual Provision for unusued annual	721,303	144,261	-	-	-	-
leave Provision for inventory	773,734	154,747	239,238	55,025	36,640	9,160
impairment Depreciation and amortization	93,135	18,627	93,834	21,582	7,354	1,839
differences of tangible and intangible fixed						
assets	1,976,745	395,349	-	-	24,503	4,901
Expense accrual	2,140,556	428,111	1,050,595	241,637	230,001	57,500
Warranty service charge	7,884,996	1,576,999	3,735,002	859,050	3,077,025	769,256
Deferred income classification	-	-	13,558	3,118	13,532	3,383
Currency difference expenses	996,861	199,372	3,090,732	710,868	186,081	46,520
Other	169,582	33,916	-	-	146,506	36,627
Deferred tax assets		4,603,662		2,714,311		2,101,790
Deferred tax liabilities: Depreciation and amortization differences of tangible and intangible fixed						
assets	-	-	(88,552)	(17,710)	(38,121)	(7,624)
Unearned interests on payables Development expenses	(2,254,591)	(450,918)	(1,080,191)	(248,444)	(939,187)	(234,797)
Derivative instruments	-	-	-	-	(187,731)	(46,933)
	-	-	(494,975)	(113,844)	-	-
Foreign exchange income Deferred income classification	(1,207,051) (26,774)	(241,410) (5,355)	(697,497) -	(160,424)	(3,418,097)	(854,524)
Prepaid expenses adjustment	(1,268,048)	(253,610)	(532,079)	(122,378)	(360,770)	(90,193)
Income accrual	(14,454,966)	(2,890,992)	(773,082)	(177,809)	(467,365)	(116,844)
Deferred tax liabilities		(3,842,285)		(840,609)		(1,350,915)
Deferred tax assets / (liabilities), n	et	761,377		1,873,702		750,875

For the periods ended at 31 December 2022, 2021 and 2020 tax income / (expense) on income statement are as follows:

	01.01	01.01	01.01
	31.12.2022	31.12.2021	31.12.2020
Corporate Tax Income / (Expense)	(12,441,102)	(6,168,682)	(6,055,669)
Deferred Tax Income / (Expense)	(1,135,821)	1,119,784	(163,156)
Tax income / (expense), net	(13,576,923)	(5,048,898)	(6,218,825)

For the periods ended at 31 December 2022, 2021 and 2020, the movement schedule of deferred tax income / (expense), net are as follows:

	01.01 31.12.2022	01.01 31.12.2021	01.01 31.12.2020
Opening balance	(1,873,702)	(750,875)	(910,914)
Deferred tax recognized in equity	(23,496)	(3,043)	(3,117)
Deferred tax assets and liabilities by the end of the period, net	761,377	1,873,702	750,875
Deferred tax income / (expense), net	(1,135,821)	1,119,784	(163,156)

For the periods ended at 31 December 2022, 2021 and 2020, the movement schedule of corporate tax expense are as follows:

	01.01 31.12.2022	01.01 31.12.2021	01.01 31.12.2020
Unaudited profit / (loss) before tax	81,837,856	39,476,150	51,572,764
Additions / discounts to the tax base	(27,746,108)	(14,801,422)	(24,046,996)
Unaudited financial profit / (loss)	54,091,748	24,674,728	27,525,768
Current tax rate	23%	25%	22%
Calculated tax	12,441,102	6,168,682	6,055,669
Corporate tax provision in the profit or loss statement	12,441,102	6,168,682	6,055,669

For the periods ended at 31 December 2022, 2021 and 2020, movements of current period income tax liability is as follows:

	31.12.2022	31.12.2021	31.12.2020
Current Tax Liabilities	6,090,996	3,447,218	5,224,293
	6,090,996	3,447,218	5,224,293

As of 31 December 2022, 2021 and 2020, the Group's current tax assets are as follows:

	31.12.2022	31.12.2021	31.12.2020
Current tax-related assets	-	57,373	-
	-	57,373	-

## **Corporation Tax**

The Group is subject to taxation in accordance with the tax procedures and the legislation effective in Turkey. Necessary provisions have been made in the accompanying consolidated financial statements for the estimated tax liabilities of the Group regarding the current period operating results.

The corporate tax rate to be accrued on taxable corporate income, the addition of non-deductible expenses from the tax base in the determination of business income, and the deduction of tax-exempt gains, non-taxable incomes and other deductions (past year losses, if any, and investment allowances used if preferred). calculated on. In 2022, the effective tax rate is 23% (2021: 25%, 2020: 22%).

Corporations are required to pay advance corporation tax first quarter at the rate of 23% beginning on 2022. Advance tax is required to be declared till 14th day and paid by the 17th of the second month following each calendar quarter end. The balance of the advance tax paid sets off against other liabilities to the government (2021: 25%, 2020: 22%).

There is no absolute and certain confirmation procedure related to tax evaluation in Turkey. Companies prepare their tax return between 1-25 April coming after the related year's balancing period (for the companies having special account period, between 1st and 25th of fourth month following the closing of period). These tax returns and related accounting records may be inspected and changed by tax department in five years.

## Withholding Tax

In addition to Corporation tax, it is required to calculate withholding tax from the dividends distributed by full pledge taxpayer enterprise and include in its income tax base and except dividends distributed by foreign companies to its subsidiary in Turkey. As of 23 July 2006 income tax stoppage rate was altered to 15%. Dividends that are added to capital without distribution are not subject to income tax stoppage. With the Presidential Decision dated 21 December 2021 and numbered 4936 published in the Official Gazette dated 22 December 2021, the dividend withholding tax rate was reduced from 15% to 10%. Dividends that are not distributed but added to the capital are not subject to income tax withholding.

## NOTE 34 – EARNINGS / (LOSS) PER SHARE

For the periods ended at 31 December 2022, 2021 and 2020 profit / (loss) per share is as follows:

	01.01 31.12.2022	01.01 31.12.2021	01.01 31.12.2020
Net profit / (loss) for the period, net Minority interest, net (Note 26.5)	73,189,495	23,456,351	40,876,291 9,582,763
Parent company's share, net	73,189,495	23,456,351	· · · · ·
Number of shares (a)	45,000,000	13,838	2,400
Earnings / (loss) per share (TRY)	1.63	1,695.07	13,038.97

(a) The number of shares for 2021 has been calculated according to the weighted average method, considering the capital increase dates.

# NOTE 35 – EXPOSURE TO FINANCIAL RISKS DUE TO FINANCIAL INSTRUMENT

#### **Financial Instruments**

#### **Credit Risk**

The Group is subject to credit risk arising from trade receivables related to credit sales and deposits at banks. These risks are managed by limiting the aggregate risk from any individual counterparty and obtaining sufficient collateral where necessary and making only cash based sales to customer considered as having a higher risk. Collect ability of trade receivables are evaluated by management depending on their past experiences and current economic condition, and presented in the financial statements net of adequate doubtful provision.

As of 31 December 2022, the credit risk of Group in terms of financial instruments is as follows:

	Trade F	Receivables	Other Receivables		Bank	
	Related Party	Other Party	Related Party	Other Party	Related Party	Other Party
Maximum net credit risk as of balance sheet date (A+B+C+D+E) (*)	-	175,707,414	-	967,947		25,487,700
The part of maximum risk under guarantee with collateral	-	-	-	-	-	-
A. Net book value of financial assets that are neither overdue nor impaired	-	175,707,414	-	967,947	29,633,241	25,487,700
B. Net book values of financial assets that are renegotiated, if not that will be accepted as overdue or impaired C. Book value of financial assets that are overdue but not impaired	-	-	-	-	-	-
- The part under guarantee with collateral etc	-	-	-	-	-	-
D. Net book value of impaired assets	-	-	-	-	-	-
- Overdue (gross book value amount)	-	1,769,452	-	-	-	-
- Impairment (-)	-	(1,769,452)	-	-	-	-
The part of net value under guarantee with collateral etc	-	-	-	-	-	-
Non overdue (gross book value amount)	-	-	-	-	-	-
Impairment (-)	-	-	-	-	-	-
- The part of net value under guarantee with collateral	-	-	-	-	-	-
E. Factors including off-balance sheet risk	-	-	-	-	-	-

As of 31 December 2021, credit risk of Group in terms of financial instruments is as follows:

	<b>T</b> 1 D		Oth		<b>D</b> 1	
	Related	eceivables Other	Receiv Related	ables Other	Bank Related	Other
	Party	Party	Party	Party	Party	Party
Maximum net credit risk as of balance sheet date (A+B+C+D+E) (*)	-	114,840,624	-	412,678	27,536,240	-
The part of maximum risk under guarantee with collateral	-	-	-	-	-	-
A. Net book value of financial assets that are neither overdue nor impaired	-	114,840,624	-	412,678	27,536,240	-
<ul><li>B. Net book values of financial assets that are renegotiated, if not that will be accepted as overdue or impaired</li><li>C. Book value of financial assets that are overdue but not impaired</li></ul>	-	-	-	-	-	-
- The part under guarantee with collateral etc	-	-	-	-	-	-
D. Net book value of impaired assets	-	-	-	-	-	-
- Overdue (gross book value amount)	-	1,070,979	-	-	-	-
- Impairment (-)	-	(1,070,979)	-	-	-	-
The part of net value under guarantee with collateral etc	-	-	-	-	-	-
Non overdue (gross book value amount)	-	-	-	-	-	-
Impairment (-)	-	-	-	-	-	-
- The part of net value under guarantee with collateral	-	-	-	-	-	-
E. Factors including off-balance sheet risk	-	-	-	-	-	-

(\*) This line represents the total of the rows A, B, C, D and E. Factors mitigating credit risk such as guarantees received have not been taken into consideration.

As of 31 December 2020, credit risk of Group in terms of financial instruments is as follows:

	Trade R	eceivables	Other Receivables		Bank	
	Related Party	Other Party	Related Party	Other Party	Related Party	Other Party
Maximum net credit risk as of balance sheet date (A+B+C+D+E) (*)	_	83,375,815		•	55,016,213	-
The part of maximum risk under guarantee with collateral	-	-	-	-	-	-
A. Net book value of financial assets that are neither overdue nor impaired	-	83,375,815	9,494,054	395,153	55,016,213	-
<ul><li>B. Net book values of financial assets that are renegotiated, if not that will be accepted as overdue or impaired</li><li>C. Book value of financial assets that are overdue but not impaired</li></ul>	-	-	-	-	-	-
- The part under guarantee with collateral etc	-	-	-	-	-	-
D. Net book value of impaired assets	-	-	-	-	-	-
- Overdue (gross book value amount)	-	1,174,636	-	-	-	-
- Impairment (-)	-	(1,174,636)	-	-	-	-
The part of net value under guarantee with collateral etc	-	-	-	-	-	-
Non overdue (gross book value amount)	-	-	-	-	-	-
Impairment (-)	-	-	-	-	-	-
- The part of net value under guarantee with collateral	-	-	-	-	-	-
E. Factors including off-balance sheet risk	-	-	-	-	-	-

(\*) This line represents the total of the rows A, B, C, D and E. Factors mitigating credit risk such as guarantees received have not been taken into consideration.

#### **Interest rate risk**

Fluctuations may occur due to changes in market prices. These fluctuations may stem from price changes in securities, factors peculiar to security issuing firms or factors that affect all the market. The Group's interest rate risk mainly depends on bank loans.

Although interest rates of financial borrowings with interest may change, financial assets with interest have fixed interest rate and cash flows in future do not change with the extent of these assets. Risk exposure to changing market interest rate of Group, is mostly based on the borrowing liabilities with variable interest rate of Group. The policy of Group is managing interest cost by using borrowings with fixed and variable interest.

#### Analysis of Sensitivity to Interest Rate Risk

If the interest rate of loans borrowed in TRY with variable interest rates were 100 basis points (1%) higher/lower, all other variables being constant, the profit before tax for the period would have been TRY 442,828 lower/higher for the accounting period ending on 31 December 2022 due to higher/lower interest expenses (31 December 2021 and 2020: None).

Interest position table of the Group is as follows;

	31.12.2022	31.12.2021	31.12.2020
Fixed-rate financial instruments			
Financial liabilities	54,562,943	1,110,319	929,923
Variable interest financial instruments			
Financial liabilities	44,282,756	-	-

# Liquidity Risk

Fair liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions. Due to the dynamic nature of the underlying business, the Group aims maintaining flexibility in funding by keeping committed credit lines. The Group management manages liquidity risk by distributing the funds and by keeping sufficient cash and cash equivalents resources to cover the current and possible liabilities.

As of 31 December 2022, liquidity risk table of the Group is as follows;

Maturity according to the agreement	Book Value	Cash outflow according to agreement (=I+II+III)	Less than 3 months (I)	Between 3-12 months (II)	Between 1- 5 years (III)
Non-Derivative Financial Liabilities					
Trade payables	98,845,699	102,209,075	43,161,003	59,026,331	21,741
	98,845,699	102,209,075	43,161,003	59,026,331	21,741
Expected maturities	Book Value	Cash outflow according to agreement (=I+II+III)	Less than 3 months (I)		Between 1-5 years (III)
Non-Derivative Financial Liabilities					
Trade payables Other payables	136,809,149 1,727,882	139,063,779 1,727,882	136,262,644 1,727,882		-
	138,537,031	140,791,661	137,990,526	2,801,135	
	Book Value	Cash outflow according to agreement (=I+II+III)	Less than 3 months (I)		s years
Derivative Instruments					
Derivative cash inflows Derivative cash outflows	(1,328,720)	29,917,280 (31,246,000)	29,917,280 (31,246,000)		. <u>-</u>
	(1,328,720)	(1,328,720)	(1,328,720)	-	<u> </u>

# As of 31 December 2021, liquidity risk table of the Group is as follows;

Maturity according to the agreement	Book Value	Cash outflow according to agreement (=I+II+III)	Less than 3 months (I)	Between 3-12 months (II)	Between 1- 5 years (III)
Non-Derivative Financial Liabilities					
Trade payables	1,110,319	1,242,631	243,259	687,263	312,109
	1,110,319	1,242,631	243,259	687,263	312,109
Expected maturities	Book Value	Cash outflow according to agreement (=I+II+III)	Less than 3 months (I)	Between 3-12 months (II)	Between 1-5 years
Non-Derivative Financial Liabilities	Doon vulue	(-1+11+111)		(11)	(111)
Trade payables	107,823,526	108,903,717	76,495,548	32,408,169	-
Other payables	2,691,491	2,691,491	538,280	2,153,211	-
	110,515,017	111,595,208	77,033,828	34,561,380	-
	Book Value	Cash outflow according to agreement (=I+II+III)	Less than 3 months (I)	Between 3- 12 months (II)	1-5 years
Derivative Instruments					
Derivative cash inflows Derivative cash outflows	494,975 -	4,339,725 (3,844,750)	-	4,339,725 (3,844,750)	
	494,975	494,975	_	494,975	

#### As of 31 December 2020, liquidity risk table of the Group is as follows;

Maturity according to the agreement Non-Derivative Financial Lis	Book Value	Cash outflow according to agreement (=I+II+III+IV)	Less than 3 months (I)	Between 3-12 months (II)	Between 1- 5 years (III)	More than 5 years (IV)
Trade payables	929,923	1,049,281	167,472	456,072	425,737	-
	929,923	1,049,281	167,472	456,072	425,737	
Expected maturities	Book Value	Cash outflow according to agreement (=I+II+III+IV)	Less than 3 months (I)	Between 3-12 months (II)	Between 1-5 years (III)	More than 5 years (IV)
Non-Derivative Financial Li	abilities					
Trade payables Other payables	106,149,565 7,905,529	107,089,838 7,905,529	92,051,592 4,766,016		- 2,062,906	-
	114,055,094	114,995,367	96,817,608	16,114,853	2,062,906	-
	Book Value	Cash outflow according to agreement (=I+II+III+IIV)	Less than 3 months (I	a 3-12 s months	Between 1-5 years (III)	More than 5 years (IV)
Derivative Instruments						
Derivative cash inflows Derivative cash outflows	(1,229,900)	16,351,940 (17,581,840)	16,351,940 (17,581,840)		-	-
	(1,229,900)	(1,229,900)	(1,229,900)	) -	-	-

## **Currency risk**

The effects occurring from exchange rate fluctuation, in case of having foreign currency assets, liabilities, off-balance sheet liabilities, are foreign currency risk. Transactions in foreign currencies during the year have been translated at the exchange rate prevailing at dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rates prevailing at the balance sheet dates. Foreign exchange gains or losses arising from the settlement of such transactions and from the translation of monetary assets and liabilities are recognized in the statement of profit/loss. The Group's monetary foreign currency liabilities exceed its monetary foreign currency receivables, and the Group is exposed to foreign currency risk in case of an increase in exchange rates.

As of 31 December 2022, amounts of assets and liabilities of the Group in foreign currency are as follows:

	TRY equivalent functional currency	USD	EURO
1. Trade Receivables	5,450,966	291,522	-
2a. Monetary Financial Assets (including cash, banks)	5,191,850	277,660	4
2b. Non-monetary financial assets	-	-	-
3. Other	-	-	-
4. Current Assets (1+2+3)	10,642,816	569,182	4
5. Trade Receivables	-	-	-
6a. Monetary Financial Assets	-	-	-
6b. Non-monetary financial assets	-	-	-
7. Other	-	-	-
8. Non-Current Assets (5+6+7)	-	-	-
9. Total Assets (4+8)	10,642,816	569,182	4
10. Trade Payables	55,724,066	2,974,806	-
11. Financial Liabilities	-	-	-
12a. Other monetary liabilities	-	-	-
12b. Other non-monetary liabilities	-	-	-
13. Current Liabilities (10+11+12)	55,724,066	2,974,806	-
14. Trade Payables	-	-	-
15. Financial Liabilities	-	-	-
16a. Other monetary liabilities	-	-	-
16b. Other non-monetary liabilities	-	-	-
17. Non-Current Liabilities (14+15+16)	-	-	-
18. Total Liabilities	55,724,066	2,974,806	-
19. Net asset / liability position of off- balance sheet derivative instruments			
(19a-19b)	29,917,280	1,600,000	•
19a. Hedged amount of assets	29,917,280	1,600,000	-
19b. Hedged amount of liabilities	-	-	-
20. Net foreign currency position asset / liabilities			
<u>(9-18+19)</u>	(15,163,970)	(805,624)	4
21. Net foreign currency asset / liability position of monetary items (IFRS 7.B23)			
(=1+2a+5+6a-10-11-12a-14-15-16a))	(45,081,250)	(2,405,624)	4
22. Fair value of hedge amount			<u> </u>
23. Export	246,134	17,500	-
24. Import		-	

As of 31 December 2021, amounts of assets and liabilities of the Group in foreign currency are as follows:

	TRY equivalent functional currency	USD	EURO
1. Trade Receivables	5,244,668	393,478	-
2a. Monetary Financial Assets (including cash, banks)	23,755,260	1,782,106	104
2b. Non-monetary financial assets	-	-	-
3. Other	-	-	-
4. Current Assets (1+2+3)	28,999,928	2,175,584	104
5. Trade Receivables	-	-	-
6a. Monetary Financial Assets	-	-	-
6b. Non-monetary financial assets	-	-	-
7. Other	-	-	-
8. Non-Current Assets (5+6+7)	-	-	-
9. Total Assets (4+8)	28,999,928	2,175,584	104
10. Trade Payables	93,487,251	7,001,217	-
11. Financial Liabilities	-	-	-
12a. Other monetary liabilities	-	-	-
12b. Other non-monetary liabilities	-	-	-
13. Current Liabilities (10+11+12)	93,487,251	7,001,217	-
14. Trade Payables	-	-	-
15. Financial Liabilities	-	-	-
16a. Other monetary liabilities	-	-	-
16b. Other non-monetary liabilities	-	-	-
17. Non-Current Liabilities (14+15+16)	-	-	-
18. Total Liabilities	93,487,251	7,001,217	-
19. Net asset / liability position of off- balance sheet derivative instruments			
(19a-19b)	4,331,925	325,000	-
19a. Hedged amount of assets	4,331,925	325,000	-
19b. Hedged amount of liabilities	-	-	-
20. Net foreign currency position asset / liabilities	((0.155.200))	(4 500 (22))	104
(9-18+19) 21 Net familier annung anget (lichiliter angitian of manatamitana (IEBC	(60,155,398)	(4,500,633)	104
21. Net foreign currency asset / liability position of monetary items (IFRS 7.B23)			
(=1+2a+5+6a-10-11-12a-14-15-16a))	(64,487,323)	(4,825,633)	104
22. Fair value of hedge amount	-	-	-
23. Export	-	-	-
24. Import	-	-	-

As of 31 December 2020, amounts of assets and liabilities of the Group in foreign currency are as follows:

	TRY equivalent functional currency	USD	EURO
1. Trade Receivables	7,144,887	963,001	-
2a. Monetary Financial Assets (including cash, banks)	12,785,937	1,722,839	384
2b. Non-monetary financial assets	-	-	-
3. Other	-	-	-
4. Current Assets (1+2+3)	19,930,824	2,685,840	384
5. Trade Receivables	-	-	-
6a. Monetary Financial Assets	-	-	-
6b. Non-monetary financial assets	-	-	-
7. Other	-	-	-
8. Non-Current Assets (5+6+7)	-	-	-
9. Total Assets (4+8)	19,930,824	2,685,840	384
10. Trade Payables	77,434,820	10,418,128	-
11. Financial Liabilities	-	-	-
12a. Other monetary liabilities	-	-	-
12b. Other non-monetary liabilities	-	-	-
13. Current Liabilities (10+11+12)	77,434,820	10,418,128	-
14. Trade Payables	2,369,693	318,820	-
15. Financial Liabilities	-	-	-
16a. Other monetary liabilities	-	-	-
16b. Other non-monetary liabilities	-	-	-
17. Non-Current Liabilities (14+15+16)	2,369,693	318,820	-
18. Total Liabilities	79,804,513	10,736,948	-
19. Net asset / liability position of off- balance sheet derivative instruments			
(19a-19b)	16,322,680	2,200,000	-
19a. Hedged amount of assets	16,322,680	2,200,000	-
19b. Hedged amount of liabilities		-	-
20. Net foreign currency position asset / liabilities			
<u>(9-18+19)</u>	(43,551,009)	(5,851,108)	384
21. Net foreign currency asset / liability position of monetary items (IFRS 7.B23)			
(=1+2a+5+6a-10-11-12a-14-15-16a))	(59,873,689)	(8,051,108)	384
22. Fair value of hedge amount	-	-	-
23. Export	-	-	-
24. Import	-	-	-

## FX Sensitivity Analysis

As of 31 December 2022, if TRY evaluates / devaluates against foreign currency by 10% and all other variables remains the same, profit before tax which occurs as a result of the foreign exchange loss / gain arising from net foreign exchange exposure would have been TRY 1,516,397 more / less.

	Profit	/ (Loss)	Shareholders' equity		
	Appreciation of Depreciation of		Appreciation of	Depreciation of	
	foreign currency	foreign currency	foreign currency	foreign currency	
	In case of	f appreciation / depre	ciation of USD against	t TRY by 10%	
1-USD net asset / liability	(4,508,133)	4,508,133	(4,508,133)	4,508,133	
2- Hedged amount against USD risk (-)	2,991,728	(2,991,728)	2,991,728	(2,991,728)	
3-USD net effect (1+2)	(1,516,405)	1,516,405	(1,516,405)	1,516,405	
	In case of	f appreciation / depre	ciation of EUR against	t TRY by 10%	
4- EUR net asset / liability	8	(8)	8	(8)	
5- Hedged amount against EUR risk (-)	-	-	-	-	
6- EUR net effect (4+5)	8	(8)	8	(8)	
TOTAL (3+6)	(1,516,397)	1,516,397	(1,516,397)	1,516,397	

As of 31 December 2021, if TRY evaluates / devaluates against foreign currency by 10% and all other variables remains the same, profit before tax which occurs as a result of the foreign exchange loss / gain arising from net foreign exchange exposure would have been TRY 6,015,540 more / less.

	Profit	/ (Loss)	Shareholders' equity		
	Appreciation of	Appreciation of Depreciation of		Depreciation of	
	foreign currency	foreign currency	foreign currency	foreign currency	
	In case o	f appreciation / depre	ciation of USD agains	t TRY by 10%	
1-USD net asset / liability	(6,448,890)	6,448,890	(6,448,890)	6,448,890	
2- Hedged amount against USD risk (-)	433,193	(433,193)	433,193	(433,193)	
3-USD net effect (1+2)	(6,015,697)	6,015,697	(6,015,697)	6,015,697	
	In case o	f appreciation / depre	ciation of EUR agains	t TRY by 10%	
4- EUR net asset / liability	157	(157)	157	(157)	
5- Hedged amount against EUR risk (-)	-	-	-	-	
6- EUR net effect (4+5)	157	(157)	157	(157)	
TOTAL (3+6)	(6,015,540)	6,015,540	(6,015,540)	6.015.540	

As of 31 December 2020, if TRY evaluates / devaluates against foreign currency by 10% and all other variables remains the same, profit before tax which occurs as a result of the foreign exchange loss / gain arising from net foreign exchange exposure would have been TRY 4,355,101 more / less.

	Profit / (Loss)		Shareholders' equity		
	Appreciation of	Depreciation of	Appreciation of	Depreciation of	
	foreign currency	foreign currency	foreign currency	foreign currency	
	In case of appreciation / depreciation of USD against TRY by 10%				
1-USD net asset / liability	(5,987,719)	5,987,719	(5,987,719)	5,987,719	
2- Hedged amount against USD risk (-)	1,632,268	(1,632,268)	1,632,268	(1,632,268)	
3-USD net effect (1+2)	(4,355,451)	4,355,451	(4,355,451)	4,355,451	
	In case of appreciation / depreciation of EUR against TRY by 10%				
4- EUR net asset / liability	350	(350)	350	(350)	
5- Hedged amount against EUR risk (-)	-	-	-	-	
6- EUR net effect (4+5)	350	(350)	350	(350)	
TOTAL (3+6)	(4,355,101)	4,355,101	(4,355,101)	4,355,101	

## Capital risk management

In capital management, the Group's aims at enhancing profitability while keeping a reasonable leverage, on the other hand rendering sustainability in its operations.

The Group follows capital by using debt to equity ratio. This rate is found by dividing net debt to total equity. Net debt is calculated by deducting cash and cash equivalents from total payable amount (as shown in balance sheet total liabilities). Total capital, as shown in balance sheet, is calculated by adding up equity and net debt.

As of 31 December 2022, 2021 and 2020, net debt / total equity ratio is as follow:

	31.12.2022	31.12.2021	31.12.2020
Total debts	255,727,993	121,354,235	133,708,353
Less: Liquid assets	55,142,251	27,557,017	55,161,277
Net debt	200,585,742	93,797,218	78,547,076
Total equity	145,995,846	72,900,335	61,956,157
Total capital	346,581,588	166,697,553	140,503,233
Net Debt/Total Equity ratio	58%	56%	56%

# NOTE 36 – FINANCIAL INSTRUMENTS (FAIR VALUE DISCLOSURES AND HEDGE ACCOUNTING DISCLOSURES)

Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price, if one exists. The estimated fair values of financial instruments have been determined by the Group using available markets information in Turkey and appropriate valuation methodologies. However, judgment is necessarily required to interpret market data to estimate the fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Group could realize in a current market exchange.

The following methods and assumptions are utilized for the current values of financial instruments which are predictable in practice:

## **Financial Assets**

Monetary assets for which fair value approximates carrying value:

-Balances denominated in foreign currencies are converted at period exchange rates.

-The fair value of certain financial assets carried at cost, including cash and cash equivalents are considered to approximate their respective carrying amounts in the financial statements.

-The carrying value of trade receivables, net of allowances for possible non-recovery of uncollectible are considered to approximate their fair values.

#### **Financial Liabilities**

Monetary liabilities for which fair value approximates carrying value:

-The fair value of short-term bank loans and other monetary liabilities are considered to approximate their respective carrying values due to their short-term nature.

-The fair values of long-term bank borrowings, which are denominated in foreign currencies and converted at period exchange rates, are considered to approximate their carrying values.

-The carrying amount of accounts payable and accrued expenses reported in the financial statements for estimated third party payer settlements approximates its fair values.

## Fair value hierarchy

The Group classifies the fair value measurement of each class of financial instruments that are measured at fair value on the balance sheet, according to the source, using three-level hierarchy, as follows:

Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: Other valuation techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3: Valuation techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

For the periods ended at 31 December 2022, 2021 and 2020, Group has not made any transfer between first level and second level or from third.

#### As of 31 December 2022, classifications and fair values of financial assets as are follows;

	Financial asset / liabilities at amortized cost	Financial assets as at fair value through profit or loss	Book Value	Note
Financial assets				
Cash and cash equivalents	55,142,251	-	55,142,251	7
Trade receivables	175,707,414	-	175,707,414	10
Financial liabilities				
Financial payables	98,845,699	-	98,845,699	9
Trade payables	136,809,149	-	136,809,149	10
Derivative instruments	-	1,328,720	1,328,720	25

As of 31 December 2021, classifications and fair values of financial assets as are follows;

	Financial asset / liabilities at amortized cost	Financial assets as at fair value through profit or loss	Book Value	Note
Financial Assets				
Cash and cash equivalents	27,557,017	-	27,557,017	7
Trade receivables	114,840,624	-	114,840,624	10
Derivative instruments	-	494,975	494,975	25
Financial liabilities				
Financial payables	1,110,319	-	1,110,319	9
Trade payables	107,823,526	-	107,823,526	10

#### As of 31 December 2020, classifications and fair values of financial assets as are follows;

	Financial asset / liabilities at amortized cost	Financial assets as at fair value through profit or loss	Book Value	Note
Financial Assets				
Cash and cash equivalents	55,161,277	-	55,161,277	7
Trade receivables	83,375,815	-	83,375,815	10
Financial liabilities				
Financial payables	929,923	-	929,923	9
Trade payables	106,149,565	-	106,149,565	10
Derivative instruments	-	1,229,900	1,229,900	25

# NOTE 37 – EVENTS AFTER THE REPORTING PERIOD

Due to the negativities caused by the earthquakes that occurred in Pazarcık and Elbistan districts of Kahramanmaraş province on 06 February 2023 and directly destroyed many provinces, as will be published in the Official Gazette dated 08 February 2023 and numbered 32098; A state of emergency was declared for three months in the provinces of Adana, Adıyaman, Diyarbakır, Gaziantep, Hatay, Kahramanmaraş, Kilis, Malatya, Osmaniye and Şanlıurfa.

The Parent Company has a branch in Kozan, Adana, where a state of emergency was declared. The Parent Company management expect that there is no significant impact of the Group's operating results due to the devastating earthquakes that have the current information on the historical assets.